### CONSOLIDATED FINANCIAL STATEMENTS

### I.P.A INVESTMENTS GROUP JOINT STOCK COMPANY

For the fiscal year ended as at 31 December 2022 (Audited)

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#### REPORT OF THE BOARD OF GENERAL DIRECTORS

The Board of General Directors of I.P.A Investments Group Joint Stock Company (the "Company") presents its report and the Company's Consolidated Financial statements for the fiscal year ended as at 31 December 2022.

#### THE COMPANY

I.P.A Investments Group Joint Stock Company operates under the Business Registration Certificate No. 0100779693 which was firstly issued by Hanoi Authority for Planning and Investment on 28 December 2007 and amended for the tenth time on 18 July 2022.

The Company's head office is located at No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi.

### BOARD OF MANAGEMENT, BOARD OF GENERAL DIRECTORS AND AUDIT COMMITTEE

The members of the Board of Management during the year and to the reporting date are:

Mr. Vu Hien Chairman
Mrs. Pham Minh Huong Member
Mr. Vu Hoang Ha Member
Mrs. Nguyen Ngoc Thanh Member
Mrs. Vu Nam Huong Member

The members of the Board of General Directors during the year and to the reporting date are:

Mr. Mai Huu Dat General Director (Appointed on 09 May 2022)
Mrs. Vu Nam Huong General Director (Resigned on 09 May 2022)

The members of the Audit Committee are:

Mr. Vu Hoang Ha Chairman of Audit Committee
Mrs. Nguyen Ngoc Thanh Member of Audit Committee

#### **AUDITORS**

The auditors of the AASC Limited have taken the audit of Consolidated Financial statements for the Company.

# STATEMENT OF THE BOARD OF GENERAL DIRECTORS'S RESPONSIBILITY IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

The Board of General Directors is responsible for the Consolidated Financial statements which give a true and fair view of the financial position of the Company, its operating results and its cash flows for the year. In preparing those Consolidated Financial statements, the Board of General Directors is required to:

- Establish and maintain an internal control system which is determined necessary by the Board of General Directors and Board of Management to ensure the preparation and presentation of Consolidated Financial statements do not contain any material misstatement caused by errors or frauds;
- Select suitable accounting policies and then apply them consistently;

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- Make judgments and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Consolidated Financial statements;
- Prepare and present the Consolidated Financial statements on the basis of compliance with Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to preparation and presentation of Consolidated Financial statements;
- Prepare the Consolidated Financial statements on going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Board of General Directors is responsible for ensuring that accounting records are kept to reflect the financial position of the Company, with reasonable accuracy at any time and to ensure that the Consolidated Financial statements comply with the registered accounting system. It is responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

We, The Board of General Directors, confirm that the Consolidated Financial statements give a true and fair view of the financial position as at 31 December 2022, its operation results and cash flows in the year 2022 of the Company in accordance with the Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to the preparation and presentation of Consolidated Financial statements.

#### Other commitments

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The Board of General Directors pledges that the company complies with Decree No. 155/2020/ND-CP dated 31 December 2020 on detailing and guiding the implementation of a number of articles of the Law on Securities and the Company does not violate the obligations of information disclosure in accordance with the regulations of the Circular No. 96/2020/TT-BTC dated 16 November 2020 issued by Ministry of Finance guiding the disclosure of information on Securities Market.

Do behalf of the Board of General Directors

Mai Huu Dat

General Director

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According to Decision No. 105/2022/QD-CT HDQT dated 25 May 2022 of the Chairman of the Board of Management on decentralization and authorization the General Director

Hanoi, 30 March 2023

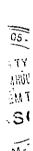
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No: 300323.095/BCTC.KT6

#### INDEPENDENT AUDITORS' REPORT

To:

Shareholders, the Board of Management and Board of General Directors I.P.A Investments Group Joint Stock Company

We have audited the accompanying Consolidated Financial statements of I.P.A Investments Group Joint Stock Company prepared on 30 March 2023, as set out on pages 5 to 57 including: Consolidated Statement of Financial position as at 31 December 2022, Consolidated Statement of Income, Consolidated Statement of Cash flows and Notes to the Consolidated Financial Statements for the fiscal year ended as at 31 December 2022.

#### **Board of General Directors' Responsibility**

The Board of General Directors is responsible for the preparation and presentation of Consolidated Financial statements that give a true and fair view in accordance with Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to the preparation and presentation of Consolidated Financial statements and for such internal control as the Board of General Directors determines is necessary to enable the preparation and presentation of Consolidated Financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these Consolidated Financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with standards, ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Consolidated Financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Consolidated Financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Consolidated Financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and presentation of Consolidated Financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Board of General Directors, as well as evaluating the overall presentation of the Consolidated Financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Auditor's Opinion

In our opinion, the Consolidated Financial statements give a true and fair view, in all material respects, of the financial position of I.P.A Investments Group Joint Stock Company as at 31 December 2022, and of its operating results and its cash flows for the year then ended in accordance with the Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to the preparation and presentation of the Consolidated Financial statements.

CÓNG AASO Dimited

Đợ Mạnh Cuong

NKIEM Deputy General Director

Registered Auditor No.: 0744-2023-002-1

Hanoi, 30 March 2023

Hoang Duc Anh

Auditor

Registered Auditor No.: 4876-2019-002-1

T:(84) 24 3824 1990 | F:(84) 24 3825 3973 | 1 Le Phung Hieu, Hanoi, Vietnam



TRÁCH NHIỆM HỮU HAN HÃNG KIỆM TOÁ

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

#### As at 31 December 2022

|      | As at 31 Dece                               | mber zu | ZZ                |                   |
|------|---|---------|-------------------|-------------------|
| Code | ASSETS                                      | Note    |                   | 01/01/2022        |
|      |   |         | 31/12/2022        | (Adjusted)        |
|      |   |         | VND               | VND               |
| 100  | A. CURRENT ASSETS                           |         | 3,317,049,871,701 | 4,150,329,025,213 |
| 110  | Cash and cash equivalents                   | 4       | 47,757,478,206    | 116,728,992,939   |
| 111  | 1. Cash                                     |         | 20,757,478,206    | 113,728,992,939   |
| 112  | 2. Cash equivalents                         |         | 27,000,000,000    | 3,000,000,000     |
| 120  | II. Short-term investments                  | 5       | 979,866,928,960   | 1,016,637,658     |
| 121  | Trading securities                          |         | 979,866,928,960   | 1,016,637,658     |
| 130  | III. Short-term receivable                  |         | 2,271,149,867,006 | 4,018,424,570,557 |
| 131  | Short-term trade receivables                | 6       | 24,400,616,574    | 39,561,213,382    |
|      | Short-term prepayments to suppliers         | 7       | 24,917,816,697    | 25,473,733,853    |
|      | 3. Short-term loan receivables              | 8       | 2,125,927,474,398 | 3,807,698,130,882 |
|      | 4. Other short-term receivables             | 9       | 103,997,932,649   | 150,828,016,452   |
|      | 5. Provision for short-term doubtful debts  | 10      | (8,240,393,695)   | (5,282,944,395)   |
| 139  |   |         | 146,420,383       | 146,420,383       |
| 140  | IV. Inventories                             | 11      | 12,728,504,826    | 9,179,958,168     |
| 141  | 1. Inventories                              |         | 12,844,964,742    | 9,380,173,468     |
| 149  | 2. Provision for devaluation of inventories |         | (116,459,916)     | (200,215,300)     |
| 150  | V. Other short-term assets                  |         | 5,547,092,703     | 4,978,865,891     |
| 151  | Short - term prepaid expenses               | 16      | 784,480,714       | 303,170,313       |
|      | 2. Deductible VAT                           |         | 3,390,569,507     | 2,800,859,627     |
| 153  | 3. Taxes and other receivables from         | 20      | 1,372,042,482     | 1,874,835,951     |
| ,,,, | State budget                                |         |                   |                   |
| 200  | B. NON-CURRENT ASSETS                       |         | 5,457,200,718,753 | 4,251,674,064,185 |
| 210  | I. Long-term receivables                    |         | 40,744,574,000    | 33,732,058,000    |
| 216  | Other long-term receivables                 | 9       | 40,744,574,000    | 33,732,058,000    |
| 220  | II. Fixed assets                            |         | 730,052,662,607   | 752,760,809,081   |
| 221  | 1. Tangible fixed assets                    | 13      | 701,042,378,522   | 752,229,612,885   |
| 222  | - Historical costs                          |         | 1,182,441,108,016 | 1,179,972,926,358 |
| 223  | - Accumulated depreciation                  |         | (481,398,729,494) | (427,743,313,473) |
| 227  | 2. Intangible fixed assets                  | 14      | 29,010,284,085    | 531,196,196       |
| 228  | - Historical costs                          |         | 37,621,101,871    | 2,674,877,442     |
| 229  | - Accumulated amortization                  |         | (8,610,817,786)   | (2,143,681,246)   |
| 230  | III. Investment properties                  | 15      | 11,906,020,253    | 12,124,374,953    |
| 231  | - Historical costs                          |         | 17,403,806,849    | 17,403,806,849    |
| 232  | - Accumulated depreciation                  |         | (5,497,786,596)   | (5,279,431,896)   |
| 240  | IV. Long term assets in progress            |         | 55,551,300,842    | 40,059,285,476    |
| 242  |   | 12      | 55,551,300,842    | 40,059,285,476    |
| 250  | V. Long - term investments                  | 5       | 4,323,502,368,536 | 3,172,071,996,987 |
| 252  | <del>-</del>                                |         | 3,790,685,455,399 | 2,459,781,632,016 |
| 253  |   |         | 941,791,011,200   | 713,400,000,000   |
| 254  | 3. Provision for devaluation of long-term   |         | (408,974,098,063) | (1,109,635,029)   |
|      | investments                                 |         |                   |                   |
| 260  | VI. Other long-term assets                  |         | 295,443,792,515   | 240,925,539,688   |
| 261  | 1. Long-term prepaid expenses               | 16      | 169,008,873,387   | 172,394,025,969   |
| 262  | <del>-</del>                                | 34      | 83,050,127,894    | 17,680,951,517    |
| 269  | 3. Goodwill                                 | 17      | 43,384,791,234    | 50,850,562,202    |
| 270  | TOTAL ASSETS                                |         | 8,774,250,590,454 | 8,402,003,089,398 |
|      |   |         |                   |                   |

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2022 (Continued)

| Code | CAPITAL   | Note |                   | 01/01/2022         |
|------|---|------|-------------------|--------------------|
|      |   |      | 31/12/2022        | (Adjusted)         |
|      |   |      | VND               | VND                |
| 300  | C. LIABILITIES  |      | 4,961,609,675,186 | 4,668,017,407,943  |
| 310  | I. Current liabilities  |      | 838,975,926,042   | 1,030,883,774,488  |
| 311  | Short-term trade payables                                       | 19   | 4,660,939,765     | 6,200,525,819      |
|      | 2. Short-term prepayments from customers                        |      | 259,866,312       | 515,535,228        |
| 313  | 3. Taxes and other payables to State budget                     | 20   | 13,367,297,663    | 63,456,112,318     |
|      | 4. Payables to employees  |      | 2,128,561,209     | 1,783,142,695      |
|      | 5. Short-term accrued expenses                                  | 21   | 170,827,747,053   | 127,954,938,549    |
|      | 6. Short-term unearned revenue                                  |      | 1,011,478,707     | 940,569,445        |
|      | 7. Other short-term payables                                    | 22   | 87,228,921,885    | 84,552,632,167     |
| 320  | Short-term borrowings and finance lease liabilities             | 18   | 514,948,555,951   | 713,635,334,219    |
| 321  |   |      | 116,775,168       | 46,634,278         |
|      | 10. Bonus and welfare fund                                      |      | 44,425,782,329    | 31,798,349,770     |
| 330  | II. Non-current liabilities                                     |      | 4,122,633,749,144 | 3,637,133,633,455  |
| 337  |   | 22   | 1,295,000,000     | 567,000,000        |
| 338  | Long-term borrowings and finance lease liabilities              | 18   | 4,072,168,904,910 | 3,588,152,755,773  |
| 341  |   | 34   | 49,169,844,234    | 48,413,877,682     |
| 400  | D. OWNER'S EQUITY   |      | 3,812,640,915,268 | 3,733,985,681,455  |
| 410  | I. Owner's equity   | 23   | 3,812,640,915,268 | 3,733,985,681,455  |
|      | 1. Contributed capital  |      | 2,138,357,750,000 | 1,781,964,960,000  |
| 4118 | Ordinary shares with voting rights                              |      | 2,138,357,750,000 | 1,781,964,960,000  |
|      | 2. Share Premium  |      | =                 | 93,994,294,886     |
| 414  | 3. Other capital  |      | 31,683,942,165    | 21,455,145,438     |
|      | 4. Development and investment funds                             |      | 63,531,469,574    | 42,910,291,621     |
|      | 5. Other reserves   |      | 633,937,405       | 587,398,219        |
|      | 6. Retained earnings  |      | 1,167,826,145,080 | 1,423,724,929,264  |
| 421  | Retained earnings accumulated till the end of the previous year |      | 1,073,171,072,089 | 600, 162, 635, 646 |
| 421  | b Retained earnings of the current year                         |      | 94,655,072,991    | 823,562,293,618    |
|      | 7. Non-controlling Interest                                     |      | 410,607,671,044   | 369,348,662,027    |
|      |   |      |                   |                    |

440 TOTAL CAPITAL

Nguyen Ngoc Mai

Prepared by

Nguyen Thi Huong Thao

Chief Accountant

Mai Huu Dat

8/7/4,250,590,454

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General Director

Hanoi, 30 March 2023

8,402,003,089,398

### CONSOLIDATED STATEMENT OF INCOME

Year 2022

| Code | ITEMS   | Note | Year 2022        | Year 2021         |
|------|---|------|------------------|-------------------|
| 0000 |   | •    | VND              | VND               |
| 01   | Revenue from sales of goods and rendering of services             | 25   | 294,736,468,606  | 266,910,235,277   |
| 02   | 2. Revenue deductions   |      | 164,565,065      | -                 |
| 10   | 3. Net revenues from sale of goods and rendering of services      |      | 294,571,903,541  | 266,910,235,277   |
| 11   | 4. Cost of goods sold   | 26   | 138,065,252,370  | 121,684,688,272   |
| 20   | 5. Gross profit from sales of goods and rendering services        |      | 156,506,651,171  | 145,225,547,005   |
| 21   | 6. Financial income   | 27   | 578,830,464,495  | 1,605,208,228,711 |
| 22   | 7. Financial expense  | 28   | 877,085,477,189  | 284,478,789,087   |
| 23   | - In which : Interest expense                                     |      | 467,454,178,802  | 231,282,450,799   |
| 24   | Share of joint ventures and associates' profit or loss            |      | 288,122,753,581  | 373,789,120,431   |
| 25   | 9. Selling expense  | 29   | 7,510,657,122    | 7,475,257,814     |
| 26   | 10. General and administrative expense                            | 30   | 62,570,697,787   | 40,059,076,693    |
| 30   | 11. Net profits from operating activities                         |      | 76,293,037,149   | 1,792,209,772,553 |
| 31   | 12. Other income  | 31   | 7,590,031,483    | 174,889,086       |
| 32   | 13. Other expense   | 32   | 4,371,982,332    | 3,170,366,070     |
| 40   | 14. Other profit  |      | 3,218,049,151    | (2,995,476,984)   |
| 50   | 15. Total net profit before tax                                   |      | 79,511,086,300   | 1,789,214,295,569 |
| 51   | 16. Current corporate income tax expense                          | 33   | 10,886,841,640   | 229,571,181,490   |
| 52   | 17. Deferred corporate income tax expense                         | 34   | (64,546,970,738) | (34,309,619,403)  |
| 60   | 18. Profit after corporate income tax                             |      | 133,171,215,398  | 1,593,952,733,482 |
| 61   | 19. Profit after tax attributable to owners of the Parent Company |      | 94,655,072,991   | 1,559,327,007,122 |
| 62   | 20. Profit after tax attributable to non-controlling interests    |      | 38,516,142,407   | 34,625,726,360    |
| 70   | 21. Basic earnings per share                                      | 35   | 3.010077969443   | 7,292             |

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Nguyen Ngoc Mai Prepared by Nguyen Thi Huong Thao Chief Accountant

Mai Huu Dat General Director Hanoi, 30 March 2023

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### **CONSOLIDATED STATEMENT OF CASH FLOWS**

Year 2022 (Indirect method)

| Code            | ITEMS   | Note | Year 2022           | Year 2021           |
|-----------------|---|------|---------------------|---------------------|
| oodo            |   |      | VND                 | VND                 |
|                 | I. CASH FLOWS FROM OPERATING ACTIVITIE  | S    |                     |                     |
| 01              | 1. Profits before tax   |      | 79,511,086,300      | 1,789,214,295,569   |
| ٠.              | 2. Adjustments for :  |      |                     |                     |
|                 | - Depreciation and amortization of fixed  |      | 66,022,345,242      | 53,250,280,482      |
| 02              | assets and investment properties  |      |                     |                     |
| 03              | - Provisions  |      | 410,808,297,840     | 816,465,300         |
| 04              | <ul> <li>Exchange gains / losses from retranslation<br/>of monetary items denominated in foreign</li> </ul> |      | -                   | (9,564,666)         |
| 05              | currency - Gains / losses from investment   |      | (846,040,130,445)   | (1,781,865,279,662) |
| 05<br>06        |   |      | 467,454,178,802     | 231,282,450,799     |
| 06<br><b>08</b> | <ul><li>Interest expense</li><li>3. Operating profit before changes in</li></ul>                            |      | 177,755,777,739     | 292,688,647,822     |
| UO              | working capital   |      | ,,,,,,,,,           |                     |
| 09              | - Increase or decrease in receivables   |      | 65,449,383,831      | 96,582,453,144      |
| 10              | - Increase or decrease in inventories   |      | (3,464,791,274)     | (2,305,163,737)     |
| 11              | - Increase or decrease in payables (excluding   |      | (9,767,902,709)     | (28,140,710,142)    |
|                 | interest payable/ corporate income tax payable  | ∍)   |                     |                     |
| 12              | - Increase or decrease in prepaid expenses  |      | 3,162,862,000       | 6,964,517,919       |
| 13              | - Increase or decrease in trading securities  |      | (978,850,291,302)   | (109,683,542)       |
| 14              | - Interest paid   |      | (423,190,279,461)   | (191,062,532,462)   |
| 15              | - Corporate income tax paid   |      | (59,990,003,684)    | (175,233,406,755)   |
| 17              | <ul> <li>Other payments on operating activities</li> </ul>  |      | (2,943,291,667)     | (1,474,306,620)     |
| 20              | Net cash flows from operating activities  |      | (1,231,838,536,527) | (2,090,184,373)     |
|                 | II. CASH FLOWS FROM INVESTING ACTIVITIE   | ES   |                     |                     |
| 21              | Purchase or construction of fixed assets and other long-term assets   |      | (39,025,081,458)    | (13,785,338,867)    |
| 23              | Loans and purchase of debt instruments from other entities  |      | (1,500,718,134,012) | (4,596,915,447,928) |
| 24              | <ol><li>Collection of loans and resale of debt instrume<br/>of other entities</li></ol>                     | ent  | 3,182,488,790,496   | 2,031,256,516,644   |
| 25              | 4. Equity investments in other entities   |      | (1,352,652,726,807) | (1,523,375,718,549) |
| 26              | 5. Proceeds from equity investment in other enti  | ties | -                   | 1,405,422,685,611   |
| 27              | 6. Interest and dividend received   |      | 592,948,085,473     | 197,075,520,717     |
| 30              | Net cash flows from investing activities  |      | 883,040,933,692     | (2,500,321,782,372) |
|                 | III. CASH FLOWS FROM FINANCING ACTIVIT  | TES  |                     |                     |
| 31              | <ol> <li>Proceeds from issuance of shares and receip</li> </ol>   |      | ~                   | 129,855,391,686     |
| 00              | of contributed capital  |      | 1,007,200,000,000   | 4,334,738,986,221   |
| 33              |   |      | (723,070,994,428)   |                     |
| 34              |   |      | (4,302,917,470)     | (75,127,171,600)    |
| 36              |   |      | 279,826,088,102     | 2,599,716,081,087   |
| 40              | Net cash flow from mancing activities   |      | 0,0_0,000,10=       | _,                  |

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi Consolidated Financial statements
The fiscal year ended as at 31 December 2022

### **CONSOLIDATED STATEMENT OF CASH FLOWS**

Year 2022 (Indirect method) (continued)

| Code ITEMS               |                           | Note -    | Year 2022<br>VND                               | Year 2021<br>VND |
|--------------------------|---------------------------|-----------|--|------------------|
| 50 Net cash flows in the | e year                    |           | (68,971,514,733)                               | 97,304,114,342   |
| 60 Cash and cash equiv   | valents at the beginning  |           | 116,728,992,939                                | 19,424,878,597   |
| <del>-</del>             | valents at the end of the | 4         | 47,757,478,206                                 | 116,728,992,939  |
| year year                | They                      | 0 × W × O | CÔNG TY<br>CÔ PHẨN<br>TẬP ĐOÀN ĐẤT TỰ<br>T.P.A |                  |
| Nguyen Ngoc Mai          | Nguyen Thi Huong T        | hao       | Mai Huu Dat                                    |                  |
| Prepared by              | Chief Accountant          |           | General Director  Hanoi, 30 March 2023         | 3                |

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Year 2022

#### . GENERAL INFORMATION OF THE COMPANY

#### Forms of Ownership

I.P.A Investments Group Joint Stock Company was established on 28 December 2007 under the Business Registration Certificate No. 0103021608 with charter capital of VND 600,000,000,000 on the basis of being transformed from I.P.A Investments and Financial Company Limited with the Business Registration Certificate No. 042493 issued by Hanoi Authority for Planning and Investment on 09 March 1998.

On 31 December 2007, IPA Investments Group Joint Stock Company was merged with I.P.A Investments Joint Stock Company with the Business Registration Certificate No. 0103010725 issued by Hanoi Authority for Planning and Investment on 19 January 2006 with the merger ratio of 1:1. At the time of the merger, the charter capital of I.P.A Investments Group Joint Stock Company was VND 426,647,450,000, the charter capital of I.P.A Investments Joint Stock Company was VND 173,352,550,000 and the share premium was VND 370,876,000,000. After the merger, the charter capital of I.P.A Investments Group Joint Stock Company was VND 600 billion and the share premium was VND 370,867,000,000.

On 20 November 2008, I.P.A Investments Group Joint Stock Company merged with IPA Capital Partners Joint Stock Company (under the Business Registration Certificate No. 0103022532 issued by Hanoi Authority for Planning and Investment on 22 February 2008) with the merger ratio of 1:1. At the time of the merger, the charter capital of I.P.A Investments Group Joint Stock Company was VND 600,000,000,000 and the charter capital of IPA Capital Partners Joint Stock Company was VND 59,999,800,000, which was wholly owned by I.P.A Investments Group Joint Stock Company. When being merged, I.P.A Investments Group Joint Stock Company did not issue new shares and its charter capital remained unchanged at VND 600,000,000,000.

On 15 November 2016, the Company's Business Registration Certificate was amended for the sixth time. Accordingly, the Company's Business code is 0100779693.

On 14 February 2017, the Company's Business Registration Certificate was amended for the seventh time. Accordingly, the charter capital of the Company increased from VND 600,000,000,000 to VND 890,982,480,000.

On 31 May 2021, the Company's Business Registration Certificate was amended for the eighth time. Accordingly, I.P.A Investments Group Joint Stock Company was merged with IPA Financial One Member Company Limited and its charter capital remained unchanged.

On 13 December 2021, the Company's Business Registration Certificate was amended for the ninth time. Accordingly, the charter capital of the Company increased from VND 890,982,480,000 to VND 1.781,964,960,000.

On 18 July 2022, the Company's Business Registration Certificate was amended for the tenth time. Accordingly, the charter capital of the Company increased from VND 1,781,964,960,000 to VND 2,138,357,750,000.

The Company's head office is located at No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi.

The Company's charter capital is VND 2,138,357,750,000, equivalent to 213,835,775 shares, with the par value of VND 10,000 per share.

The number of employees of the Company as at 31 December 2022 was 318 employees (as at 31 December 2021 was 175 employees).

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#### **Business field**

Main business fields of the Company include:

- Financial investment and financial consultancy; Investment in securities;
- Investment in hydropower projects;
- Investment in real estate;
- Information technology.

#### **Business activities**

Main business activities of the Company include:

- Financial investment and financial consultancy;
- Securities investment fund management and stock portfolio management;
- Commercial electricity trading;
- Real estate investment and trading;
- Computer programming, information technology services;
- Other services.

The Company's operation in the year that affects the Consolidated Financial Statements

During the year, the Company continuously raised capital through the issuance of bonds leading to the sharp increase of bond interest in this year, compared with the previous year. In addition, during the accounting year, the Company incurred a provision for the investment in Century Land Joint Stock Company, leading to the sharp increase of financial expense in this year (Note 28), compared with the previous year.

**Group structure** 

- The Company's subsidiaries consolidated in Consolidated Financial Statements as at 31 December 2022 include:

|  |                     |          | Rate of |  |
|--|---------------------|----------|---------|--|
|  |                     | Rate of  | voting  |  |
| Name of company  | Address             | interest | rights  | Principal activities   |
| Anvie Real Estate Company Limited                            | Hanoi               | 92.44%   | 92.44%  | Trading real estate, land use rights of owners, users or renters   |
| Anvie Hoi An Real Estate Joint Stock Company (i)             | Hoi An              | 92.43%   | 100.00% | Real estate trading  |
| Lung Xuan Investment     Development Joint Stock Company (i) | Hanoi               | 92.44%   | 98.00%  | Consulting, brokerage, real estate auctions, auction of land use rights  |
| Ocean Tourism Hotel Joint Stock Company (i)                  | Hai Phong           | 74.62%   | 80.00%  | Consulting, brokerage, real estate auctions, auction of land use rights  |
| 5. Homefood Foodstuff Joint Stock Company                    | Hanoi               | 81.59%   | 89.86%  | Trading in nutritious food   |
| 6. IPA Cuu Long Trading And Investment Joint Stock Company   | Can Tho             | 99.13%   | 99.33%  | Real estate trading  |
| 7. Printing Mechanical Joint Stock<br>Company (ii)           | Ho Chi Minh<br>City | 92.19%   | 98.61%  | Installing specialized machines and printing equipment; Repairing printing machinery and equipment; Services related to printing |
| 8. Vietnam National Apiculture Joint Stock Company (ii)      | Hanoi               | 90.79%   | 98.22%  | Trading and exporting bee products   |

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#### 1 . GENERAL INFORMATION OF THE COMPANY (continued)

#### **Group structure (continued)**

- The Group's subsidiaries consolidated in Consolidated Financial Statements as at 31 December 2022 include (continued):

|   |         | Rate of  | Rate of voting |                                      |
|---|---------|----------|----------------|--------------------------------------|
| Name of company   | Address | interest | rights         | Principal activities                 |
| 9. Bac Ha Energy Joint Stock<br>Company                                     | Lao Cai | 70.10%   | 76.41%         | Investment in<br>hydropower projects |
| 10. South Can Tho Development and Investment Joint Stock Company            | Can Tho | 99.75%   | 99.75%         | Real estate trading                  |
| 11. IVNF Financial Joint Stock Company                                      | Hanoi   | 82.08%   | 65.00%         | Management consulting                |
| 12. IVND Technology Joint Stock Company (iii)                               | Hanoi   | 64.85%   | 79.02%         | Computer programming                 |
| 13. TISA Investment Management Joint Stock Company (iii)                    | Hanoi   | 45.40%   | 70.00%         | Computer programming                 |
| 14. Propfit Joint Stock Company (iii)                                       | Hanoi   | 45.40%   | 70.00%         | Computer programming                 |
| 15. Stockbook Joint Stock Company (Renamed from IVND Company Limited) (iii) | Hanoi   | 42.15%   | 65.00%         | Information portal                   |
| 16. BH Capital Company Limited (iii)  | Hanoi   | 41.73%   | 99.00%         | Financial services support activites |

- (i) An indirect subsidiary consolidated in the Consolidated Financial statements of its parent company ANVIE Real Estate Company Limited.
- (ii) With the goal of internal restruction of the Group, during this year, the Company has restructured its ownership in subsidiaries according to the Resolution of the Board of Management No. 246/2022/NQ-HDQT dated 30 December 2022 approving the capital contribution into Anvie Real Estate Company Limited by 5,875,817 owned shares of Printing Mechanical Joint Stock Company and 9,292,425 owned shares of Vietnam National Apiculture Joint Stock Company. After performing transaction, the Company still remains as the parent company of Printing Mechanical Joint Stock Company and Vietnam National Apiculture Joint Stock Company through Anvie Real Estate Company Limited. The original cost of the Company's financial investments at the Printing Mechanical Joint Stock Company and Vietnam National Apiculture Joint Stock Company were VND 81,062,722,795 and VND 147,315,650,000, respectively.

The revaluation of financial investments is determined as follows:

- With regard to Printing Mechanical Joint Stock Company, revaluation based on the value of land use rights' advantage at 90 Pasteur Street, Ben Nghe Ward, District 1, Ho Chi Minh City according to the discounted cash flow method.
- With regard to Vietnam National Apiculture Joint Stock Company, revaluation based on the land use right value of the land area of 5,361.4m2 at 19 Truc Khe, Lang Ha Ward, Dong Da District, Hanoi City according to the discounted cash flow method.

Interest incurred from revaluating shares owned by the Company at Printing Mechanical Joint Stock Company and the Vietnam National Apiculture Joint Stock Company is VND 327,057,395,205.

- (iii) An indirect subsidiary through IVNF Financial Joint Stock Company.
- Information about the Group's restructuring: as detailed in Note 03.

#### 2 . ACCOUNTING SYSTEM AND ACCOUNTING POLICY

#### 2.1 . Accounting period and accounting currency

Annual accounting period commences from 1 January and ends as at 31 December. The Company maintains its accounting records in VND.

#### 2.2 . Standards and Applicable Accounting Policies

#### Applicable Accounting Policies

The Company applies Corporate Accounting System issued under the Circular No. 200/2014/TT-BTC dated 22 December 2014 by the Ministry of Finance, the Circular No. 53/2016/TT-BTC dated 21 March 2016 issued by Ministry of Finance amending and supplementing some articles of the Circular No. 200/2014/TT-BTC and the Circular No. 202/2014/TT-BTC dated 22 December 2014 by the Ministry of Finance guiding the preparation and presentation of Consolidated Financial Statements.

Declaration of compliance with Accounting Standards and Accounting System

The Company applies Vietnamese Accounting Standards and supplementary documents issued by the State. Financial Statements are prepared and presented in accordance with regulations of each standard and supplementary document as well as with current Accounting Standards and Accounting System.

#### 2.3 . Basis for preparation of Consolidated Financial Statements

Consolidated Financial Statements are prepared based on consolidating Separate Financial Statements of the Company and Financial Statements of its subsidiaries under its control as at 31 December 2022. Control right is achieved when the company has power to govern the financial and operating policies of invested companies to obtain benefits from their activities.

Consistent accounting policies are applied in Financial Statements of subsidiaries and the Company. If necessary, adjustments are made to the Financial Statements of subsidiaries to ensure the consistency of application of accounting policies among the Company and its subsidiaries.

The operating results of subsidiaries acquired or disposed during the year are included in the Consolidated Financial statements from the effective date of acquisition or up to the effective date of disposal.

Balance, main incomes and expenses, including unrealized profits or loss from intra-group transactions are eliminated in full from Consolidated financial statements.

#### Non-controlling interests

Non-controlling interests represents the portion of profit or loss and net assets of subsidiaries not held by the Company.

#### 2.4 . Financial Instruments

#### Initial recognition

Financial assets

Financial assets of the Company include cash, cash equivalents, trade receivables, other receivables, lending loans, long-term and short-term investments. At initial recognition, financial assets are identified by purchasing price/issuing cost plus other expenses directly related to the purchase and issuance of those assets.

#### Financial liabilities

Financial liabilities of the Company include borrowings, trade payables, other payables and accrued expenses. At initial recognition, financial liabilities are determined by issuing price plus other expenses directly related to the issuance of those liabilities.

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Consolidated financial statements
The fiscal year ended as at 31 December 2022

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Subsequent measurement after initial recognition

Financial assets and financial liabilities have not been assessed at fair value at the end of the fiscal year because Circular No. 210/2009/TT-BTC and applicable regulations require the presentation of Financial statements and disclosures for financial instruments but do not provide equivalent guidelines for the assessment and recognition of fair value of financial assets and financial liabilities.

#### 2.5 . Cash and cash equivalents

Cash comprises cash on hand, demand deposits.

Cash equivalents are short-term investments with the maturity of not over than 3 months from the date of investment, that are highly liquid and readily convertible into known amount of cash and that are subject to an insignificant risk of conversion into cash.

#### 2.6 . Business combination and goodwill

All business combinations shall be accounted for by applying the purchase method. The cost of a business combination includes the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the acquirer, in exchange for control of the acquiree plus any costs directly attributable to the business combination. The acquiree's identifiable assets, liabilities and contingent liabilities in business combination are measured at their fair values at the at the acquisition date.

Goodwill arises on the business consolidation is initially measured at its cost, being the excess of the cost of the business combination over the acquirer's interest in the net fair value of the identifiable assets, liabilities and contigent liabilities. If the excess is negative (gain from bargain purchase), it is recognised immediately in the consolidated statement of income. After initial recognition, goodwill is measured at cost less accumulated armortisation. Goodwill is amortised on a straight-line basis during its estimated useful life over 10 years. Annually, the Group shall assess impairment loss of goodwill at subsidiaries, whether there is any indication that impaired loss of goodwill is higher than the goodwill allocated, the Group shall recognise the impaired loss immediately in year that incurred.

#### 2.7 . Financial investments

Trading securities are initially recognized at original cost which includes purchase prices plus any directly attributable transaction costs such as brokerage, transaction fee, cost of information provision, taxes, bank's fees and charges. After initial recognition, trading securities are measured at original cost less provision for diminution in value of trading securities. Upon the liquidation or transfer, cost of trading securities is determined using weighted average method.

Investments held to maturity comprise loans held to maturity to earn profits periodically and other held to maturity investments.

Investments in associates: During the year, the buyer determines the date of purchase and the cost of investments and implements accounting procedures in accordance with the Accounting Standards on "Investments in joint ventures and associates".

In the Consolidated Financial Statements, investments in joint ventures and associates are accounted for using equity method. Under this method, the investments are initially recognised at cost and adjusted thereafter for the post acquisition change in the Group's share in net assets of the associate after acquisition date. Goodwill incurred from the investment in the associates is reflected in the carrying amount of the investment in the associate. The Group will not allocate such goodwill but assess annually to determine whether the goodwill is under impaired loss or not.

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#### I.P.A Investments Group Joint Stock Company

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi Consolidated financial statements
The fiscal year ended as at 31 December 2022

For the adjustment value of the investment in joint ventures and associates from investment date to the beginning of the reporting date. The Company will do the following:

- For adjustment in the previous period Income Statement, the Company adjusts to Retained earnings to the net accumulated adjusted number to the beginning of the reporting period.
- For adjustment due to asset revaluation differences and exchange rate differences recorded in the previous period Balance Sheet , the Company determines adjustments to the corresponding items on the Balance Sheet according to the net accumulated adjusted numbers.

For adjustment of the value of investment in associates arising during the year, the Company excludes preferred dividends of other shareholders (if preferred shares are classified as equity); expected number of deductions for bonus and welfare funds of associates; the share of profits related to transactions of the associate contributing capital or selling assets to the Company before determining the Company's share in the profit or loss of associate for the reporting period. The Company then adjusts the value of the investment in proportion to its share of the associate's profit and loss immediately recognizes it in the Consolidated Statement of Income.

Financial Statements of associates are prepared in the same period with the Group's consolidated financial statements and use the consistent accounting policies with the Group's policies. Adjustment shall be made if necessary to ensure the consistence with the Group's accounting policies.

Equity Investments in other entities comprise investments in equity instruments of other entities without having control, joint control, or significant influence on the investee. These investments are initially stated at original cost. After initial recognition, these investments are measured at original cost less provision for devaluation of investments.

Dividends received in the form of shares only monitor the number of shares received but do not record the increase in the value of the investment and financial income.

Provision for devaluation of investments is made at the end of the year as follows:

- With regard to investments in trading securities, the provision shall be made on the basis of the excess of original cost of the investments recorded in the accounting book over their market value at the provision date.
- With regard to investments in subsidiaries, joint ventures or associates: the provision shall be made based on the Consolidated Financial Statements of subsidiaries, joint ventures or associates at the provision date.
- With regard to long-term investments (other than trading securities) without significant influence on the investee: If the investment is made in listed shares or the fair value of the investment is determined reliably, the provisions shall be made on the basis of the market value of the shares; if the fair value of the investment is not determined at the reporting date, the provision shall be made based on the Financial Statements at the provision date of the investee.
- With regard to investments held to maturity, the provision for doubtful debts shall be made based on the recovery capacity in accordance with statutory regulations.

#### 2.8 . Receivables

The receivables shall be recorded in details in terms of due date, entities receivable, types of currency and other factors according to requirements for management of the Company. Receivables are classified as short-term and long-term in the Consolidated Financial statements based on the remaining maturities of the receivables at the reporting date.

The provision for doubtful debts is made for receivables that are overdue under an economic contract, a loan agreement, a contractual commitment or a promissory note and for receivables that are not due but difficult to be recovered. Accordingly, the provisions for overdue debts shall be based on the due date stipulated in the initial sale contract, exclusive of the debt rescheduling between contracting parties and the case where the debts are not due but the debtor is in bankruptcy, in dissolution, or missing and making fleeing.

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The fiscal year ended as at 31 December 2022

#### 2.9 . Inventories

Inventories are initially recognized at original cost including purchase price, processing cost and other costs incurred in bringing the inventories to their location and condition at the time of initial recognition. After initial recognition, at the reporting date of Consolidated Financial Statements, inventories are stated at the lower of cost and net realizable value.

The cost of inventory is calculated using weighted average method.

Inventory is recorded by perpetual method.

Method for valuation of work in process at the end of the period: Work in progress is aggregated according to actual costs incurred for each type of unfinished product.

Provision for devaluation of inventories made at the end of the year is based on the excess of original cost of inventory over their net realizable value.

#### 2.10 . Fixed assets

Fixed assets (tangible and intangible) are initially stated at the historical cost. During the using time, fixed assets (tangible and intangible) are recorded at cost, accumulated depreciation and carrying amount.

Fixed assets are depreciated (amortised) using the straight-line method over their estimated useful lives as follows:

| - Buildings, structures              | 05 - 25 | years |
|--------------------------------------|---------|-------|
| - Other machinery, equipment         | 03 - 09 | years |
| - Vehicles, transportation equipment |         | years |
| - Office equipment and furniture     | 04 - 10 | years |
| - Perennial and cattle               | 80      | years |
| - Other tangible fixed assets        | 04 - 07 | years |
| - Trademarks                         | 05      | years |
| - Management software                | 03 - 08 | years |
| - Other Intangible fixed assets      | 04      | years |
|                                      |         |       |

Intangible fixed assets are indefinite land use rights and are not amortised.

#### 2.11 . Investment properties

Investment properties are initially recognised at historical cost.

Investment properties held for capital appreciation prior to 01 January 2015 are depreciated on a straight-line basis similar to other fixed assets, but from 01 January 2015 are not depreciated.

Investment properties for lease operations are recorded at cost, accumulated depreciation and carrying amount. Investment properties for lease operations are depreciated using the straight-line method with expected useful life as follows:

- Buildings, structures

05 - 25 years

Investment properties are indefinite land use rights and are not amortised.

#### 2.12 . Construction in progress

Construction in progress includes fixed assets which is being purchased or constructed but have not completed at the end of the accounting year and recognised at historical cost. This includes construction, installation of equipments and other direct costs.

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Consolidated financial statements
The fiscal year ended as at 31 December 2022

#### 2.13 . Operating lease

Operating leases is fixed asset leasing in which a significant portion of the risks and rewards of ownership are retained by the lessor. Payments made under operating leases are charged to income statement on a straight-line basis over the period of the lease.

#### 2.14 . Prepaid expenses

The expenses incurred but related to operating results of several accounting years are recorded as prepaid expenses and are allocated to the operating results in the following accounting years.

The calculation and allocation of long-term prepaid expenses to operating expenses in each accounting years should be based on the nature of those expenses to select a reasonable allocation method and criteria.

Types of prepaid expenses of the Company include:

- Tools and equipments include assets held by the Company for use in the ordinary course of business, with cost of each asset less than VND 30 million and ineligible for recognition as fixed assets according to current regulations. The cost of tools and equipment is amortized on a straight-line basis from 24 months to 36 months.
- Other prepaid expenses are recognized at original cost and amortized on a straight-line basis over the useful life from 06 months to 12 months.

#### 2.15 . Payables

The payables shall be recorded in details in terms of due date, entities payable, types of currency and other factors according to the requirements for management of the Company. Payables are classified as short-term and long-term on Consolidated Financial statements based on the remaining term of the payables at the reporting date.

#### 2.16 . Borrowings

Borrowings shall be recorded in details in terms of lending entities, loan agreement and terms of borrowings.

Release bonds shall be recorded in details in types of face value, interest rate and maturity of bonds.

#### 2.17 . Borrowing costs

Borrowing costs are recognized as operating expenses in the year, in which it is incurred excepting those which are directly attributable to the construction or production of a qualifying asset are capitalized as part of the cost of that asset in accordance with VAS No. 16 "Borrowing costs". Besides, regarding borrowings serving the construction of fixed assets and investment properties, the interests shall be capitalized even when the construction duration is under 12 months.

Bond issuance expenses are amortized in accordance with bond term under the straight-line method and recorded in financial expenses. At the time of initial recognition, bond issuance expenses are recorded to decrease the face value of the bonds. Periodically, accountants allocate bond issuance expenses by increasing the face value of bonds and recording them into financial expenses.

#### 2.18 . Accrued expenses

Accrued expenses include payables to goods or services received from the suppliers or provided for the customers during the reporting period, but the payments for such goods or services have not been made and other payables such as interest expenses, bond interest expenses, bond issuance expenses etc. which are recorded as operating expenses of the reporting period.

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The recording of accrued expenses as operating expenses during the year shall be carried out under the matching principle between revenues and expenses during the year. Accrued expenses are settled with actual expenses incurred. The difference between accrued and actual expenses is reverted.

#### 2.19 . Provision for payables

Provision for payables is only recognized when meeting all of the following conditions:

- The Company have a present debt obligation (legal obligation or joint obligation) as a result of past events:
- It is probable that the decrease in economic benefits may lead to the requirement for debt settlement;
- Debt obligation can be estimated reliably.

Value recorded as a provision for payable is the most reasonably estimated amount required to settle the present debt obligation at the end of the accounting year.

Only expenses related to the previously recorded provision for payable shall be offset by that provision for payable.

Provisions for payables are recorded as operating expenses of the accounting year. The difference between the unused provision for payables made in the previous fiscal year is larger than the provision for payables made in the reporting year, which is reversed and recorded as a decrease in production and business expenses in the year.

#### 2.20 . Unearned revenues

Unearned revenues include prepayments from customers for one or many accounting periods relating to asset leasing.

Unearned revenues are transferred to revenue from sale of goods and rendering of services or financial income with the amount corresponding to each accounting period.

#### 2.21 . Owner's equity

Owner's equity is stated at actually contributed capital of owners.

Share premium is recorded at the difference between the par value with costs directly attributable to the issuance of shares and issue price of shares (including the case of re-issuing treasury shares) and can be a positive premium (if the issue price is higher than par value and costs directly attributable to the issuance of shares) or negative premium (if the issue price is lower than par value and costs directly attributable to the issuance of shares).

Other capital is the operating capital formed from the operating results or from gifts, presents, financing, assets revaluation (if these items are allowed to be recorded as a decrease or increase in the owner's equity).

Differences arising from asset revaluation shall be recorded when having the decision of State on asset revaluation, or when carrying out the equitization of State-owned enterprises and other cases in accordance with the provisions of the law.

Retained earnings are used to present the Company's operating results (profit, loss) after corporate income tax and profit appropriation or loss handling of the Company.

Dividends to be paid to shareholders are recognised as a payable in Statement of Financial position after the announcement of dividend payment from the Board of Management and announcement of cut-off date for dividend payment of Vietnam Securities Depository Center.

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Consolidated financial statements
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#### 2.22 . Revenues

Revenue is recognized when it is probable that the economic benefits will flow to the Company which can be reliably measured. Revenue is determined at the fair value of the amounts received or to be received after deducting trade discounts, sales discounts, sales returns.

#### Financial income

Revenue arising from the use by the others of the Company's assets yielding interest, dividends and other financial income shall be recognised when:

- It is probable that the economic benefits associated with the transaction will flow to the Company; and
- The amount of the revenue can be measured reliably.

Dividend income shall be recognised when the Company's right to receive dividend is established.

#### 2.23 . Revenue deductions

Revenue deductions from sales and service provisions arising in the year include: Trade discounts, sales discounts and sales returns.

Trade discount, sales discount and sales return incurred in the same period of sale of goods and rendering of services are recorded as a decrease in revenue in the incurring period. In case goods and services are sold in the previous periods, but until the next period they are incurred as deductible items, the Company records the decrease in revenue under the following principles: If it is incurred prior to the issuance of Consolidated Financial Statements, it is then recorded as a decrease in revenue on the Consolidated Financial Statements of the reporting period (the previous year); and if it is incurred after the issuance of Consolidated Financial Statements, it is recorded as a decrease in revenue of incurring period (the next year).

#### 2.24 . Cost of goods sold

The recognition of cost of goods sold is matched against the revenue in the year and complies with the prudence principle. Cases of loss of materials and goods exceeded the norm, abnormal expenses and losses of inventories after deducting the responsibility of collective and individuals concerned, etc. is recognized fully and promptly into cost of goods sold in the year.

#### 2.25 . Financial expenses

Items recorded into financial expenses comprise:

- Expenses or losses relating to financial investment activities;
- Borrowing costs;
- Provision for losses from investment in other entities.

The above items are recorded by the total amount arising in the year without offsetting against financial income.

#### 2,26 . Corporate income tax

a. Current corporate income tax expenses and Deferred corporate income tax expenses Current corporate income tax expenses are determined based on taxable income during the year and current corporate income tax rate.

Deferred corporate income tax expenses are determined based on deductible temporary differences, the taxable temporary differences and corporate income tax rate.



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Current corporate income tax expenses and deferred corporate income tax expenses are not offset against each other.

#### b. Current corporate income tax rate

The Company applies the corporate income tax rate of 20% for the operating activities which has taxable income for the fiscal year ended as at 31 December 2022.

#### 2.27 . Earnings per share

Basic earnings per share are calculated by dividing net profit or loss after tax for the year attributable to ordinary shareholders of the Company (after adjusting for the bonus and welfare fund and allowance for Board of Directors) by the weighted average number of ordinary shares outstanding during the year.

#### 2.28 , Related Parties

The parties are regarded as related parties if that party has the ability to control or significantly influence the other party in making decisions about the financial policies and activities. The Company's related parties include:

- Companies, directly or indirectly through one or more intermediaries, having control over the Company or being under the control of the Company, or being under common control with the Company, including the Company's parent, subsidiaries and associates;
- Individuals, directly or indirectly, holding voting power of the Company that have a significant influence on the Company, key management personnel including directors and employees of the Company, the close family members of these individuals;
- Enterprises that the above-mentioned individuals directly or indirectly hold an important part of the voting power or have significant influence on these enterprises.

In considering the relationship of related parties to serve for the preparation and presentation of Consolidated Financial statements, the Company should consider the nature of the relationship rather than the legal form of the relationship.

#### 2.29 . Segment information

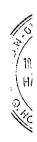
A segment is a distinguishable component of the Company that is engaged in providing an individual or group of related products or services (business segment), or providing products or services within a particular economic environment (geographical segment). Each segment is subject to risks and returns that are different from other components.

Segment information should be prepared in conformity with the accounting policies adopted for preparing and presenting the financial statements of the Company in order to help users of financial statements better understand and make more informed judgements about the Company as a whole.

#### 3 . BUSINESS COMBINATION AND TRANSFERRING SECURITIES

#### 3.1 . Acquisiting and transferring IVND Company Limited

As at 25 February 2022, the Group completed the purchase of 65% shares of IVND Company Limited (later renamed as Stockbook Joint Stock Company) with a total investment cost of VND 13,000,000,000. Accordingly, the Group's rate of voting rights in IVND Company Limited is 65% and gained control. As at this date, IVND Company Limited has become a subsidiary of the Group.



### 3 . BUSINESS COMBINATION AND TRANSFERRING SECURITIES (continued)

#### 3.1 . Acquisiting and transferring IVND Company Limited (continued)

The fair values of IVND Company Limited's identifiable assets and liabilities (later renamed as Stockbook Joint Stock Company) at the date of the business combination and goodwill arising from the business combination are as follows:

| business combination are actioned.                       | Fair value<br>at the date of<br>obtaining control<br>VND |
|--|--|
| Assets   |  |
| Cash   | 4,374,353,193  |
| Investments  | 8,751,011,200  |
| Receivables  | 3,581,402,855  |
| Intangible fixed assets (net)                            | 11,848,047,801   |
| Long-term prepaid  | 259,019,819  |
| Construction in progress                                 | 248,959,207  |
| Other assets   | 110,747,668  |
| Total Assets   | <u>29,173,541,743</u>                                    |
| Short-term liabilities                                   | 6,508,916,329  |
| Total liablities   | 6,508,916,329  |
| Total net assets   | 22,664,625,414   |
| Non-controlled Interest                                  | 7,932,618,895  |
| Total net assets equivalent to Group's interest (65%)    | 14,732,006,519   |
| Total cost of this investment                            | 13,000,000,000   |
| In which: Cost paid in cash at the date of purchase      | 13,000,000,000   |
| Goodwill incurred from business combination (Note No.17) | 1,732,006,519  |

On 08 April 2022, the Group transferred at par value all 65% of shares owned in IVND Company Limited (later renamed as Stockbook Joint Stock Company) to IVND Technology Joint Stock Company (Subsidiary of the Group). Accordingly, IVND Company Limited changed from a direct subsidiary to an indirect subsidiary of the Group on this date.

# 3.2 .Contributing capital to establish IVND Technology Joint Stock Company, IVNF Financial Joint Stock Company, TISA Investment Management Joint Stock Company, Propfit Joint Stock Company

On 30 March 2022, the Group contributed capital in cash to establish IVND Technology Joint Stock Company with the amount of VND 13,000,000,000. Accordingly, the Group's rate of voting rights in IVND Technology Joint Stock Company reached 65% and on this date IVND Technology Joint Stock Company has become a subsidiary of the Group. On 10 June 2022, the Group continued to contribute capital in cash to IVND Technology Joint Stock Company with the amount of VND 52,000,000,000.

On 15 November 2022, I.P.A Investments Group Joint Stock Company registered to contribute capital to establish IVNF Financial Joint Stock Company with the rate of 65% of charter capital. Contributing assets include all 65% contributed capital in IVND Technology Joint Stock Company, equivalent to VND 65 billion and VND 650,000,000 in cash. On 15 November 2022, the Company completed the procedures of capital contribution by shares of IVND Technology Joint Stock Company, making IVNF Financial Joint Stock Company an official subsidiary of the Group and IVND Technology Joint Stock Company an indirect subsidiary of the Group since this date. As at 31 December 2022, the Group's voting rights and interest rates in IVND Technology Joint Stock Company were 79.02% and 64.85%, respectively.

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On 20 December 2022, IVND Technology Joint Stock Company contributed capital in cash to establish TISA Investment Management Joint Stock Company with the amount of VND 7 billion, equivalent to 70% of charter capital. Accordingly, this Company becomes a subsidiary of the Group with the rate of voting rights of 70.00%.

On 20 December 2022, IVND Technology Joint Stock Company contributed capital in cash to establish Propfit Joint Stock Company with the amount of VND 7 billion, equivalent to 70% of charter capital. Accordingly, this Company becomes a subsidiary of the Group with the rate of voting rights of 70.00%.

#### 4 . CASH AND CASH EQUIVALENTS

| ONOTIFIED CHOICE EQUIPMENT | 31/12/2022     | 01/01/2022      |
|----------------------------|----------------|-----------------|
|                            | VND            | VND             |
| Cash on hand               | 1,563,033,981  | 1,178,435,213   |
| Demand deposits            | 19,194,444,225 | 112,550,557,726 |
| Cash equivalents (*)       | 27,000,000,000 | 3,000,000,000   |
|                            | 47,757,478,206 | 116,728,992,939 |

(\*) As at 31 December 2022, the cash equivalents are securities trading deposits on the Company's securities trading account at VNDirect Securities Corporation and demand deposits in Southeast Asia Comercial Joint Stock Bank - Cau Giay Branch with term of no more than 3 months and interest rate from 3.5%/year to 6.0%/year.

#### 5 , FINANCIAL INVESTMENTS

See details in Annex 01.

#### 6 . SHORT-TERM TRADE RECEIVABLES

| <del>-</del>  |                |                |
|---|----------------|----------------|
|   | VND            | VND            |
| Related parties   | 1,381,010,790  | 19,046,746,346 |
| - VNDirect Securities Corporation                               | 1,377,816,110  | 19,046,746,346 |
| Viet Construction and Trading Joint Stock Company               | 3,194,680      | -              |
| Other parties   | 23,019,605,784 | 20,514,467,036 |
| - Nothern Power Corporation                                     | 16,783,289,648 | 17,759,598,492 |
| I.P.A Securities Investment Fund Management     Limited Company | 4,254,000,000  | -              |
| - Others  | 1,982,316,136  | 2,754,868,544  |
|   | 24,400,616,574 | 39,561,213,382 |

#### SHORT-TERM PREPAYMENTS TO SUPPLIERS

|  | 31/12/2022<br>VND               | 01/01/2022<br>(Adjusted)<br>VND |
|--|---------------------------------|---------------------------------|
| Other parties - Bim Kien Giang Co., Ltd (*) - Others | 16,930,849,996<br>7,986,966,701 | 16,930,849,996<br>8,542,883,857 |
|  | 24,917,816,697                  | 25,473,733,853                  |

<sup>(\*)</sup> As progress payments to Bim Kien Giang Co., Ltd based on Real estate purchase and sale Contract in Phu Quoc City, Kien Giang Province. The project is in the process of being completed for handover, which is expected in 2023.

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The fiscal year ended as at 31 December 2022

### 8 . SHORT-TERM LOAN RECEIVABLES

See details in Annex 02.

#### 9 .OTHER RECEIVABLES

| . OTHER RECEIVABLES  |     |                 |                                  |
|--|-----|-----------------|----------------------------------|
|  |     |                 | 01/01/2022                       |
|  |     | 31/12/2022      | (Adjusted)                       |
|  |     | VND             | VND                              |
| a. Short-term  |     |                 |                                  |
| a1. Details by content   |     |                 |                                  |
| - Receivables from interests   |     | 42,016,679,398  | 77,023,598,926                   |
| <ul> <li>Receivables from investment co-operation</li> </ul>   |     | -               | 13,690,919,574                   |
| <ul> <li>Expense for site clearance of South Can Tho New<br/>Urban Area Project (Riverine Cantho City)</li> </ul>                            | (1) | 7,796,286,150   | 13,393,564,747                   |
| <ul> <li>Expenses for site clearance of New Urban Area on<br/>both sides of Nguyen Thai Hoc Street, Thot Not<br/>District Project</li> </ul> | (2) | 19,105,084,881  | 13,304,212,800                   |
| - Site Clearance and Urban Environment Center  | (3) | 10,570,288,983  | 10,570,288,983                   |
| - Advances   |     | 22,892,371,300  | 20,813,355,428                   |
| - Other receivables  |     | 1,617,221,937   | 2,032,075,994                    |
|  |     |                 |                                  |
|  |     | 103,997,932,649 | 150,828,016,452                  |
| a2. Detail by object   |     |                 |                                  |
| Related parties  |     | 1,751,466,667   | 1,270,230,137                    |
| <ul> <li>Viet Construction and Trading Joint Stock Company</li> </ul>  |     | 1,751,466,667   | 1,270,230,137                    |
| Other parties  |     | 102,246,465,982 | 149,557,786,315                  |
| <ul> <li>Project Management and Land Fund</li> <li>Development Unit of Thot Not District</li> </ul>  |     | 19,105,084,881  | 13,304,212,800                   |
| - Trustlink Investment and Service Joint Stock Company   |     | 25,722,753,613  | 70,546,847,460                   |
| - Galaxy Land Real Estate Joint Stock Company  |     | -               | 13,690,919,574                   |
| <ul> <li>Project Management and Land Fund</li> <li>Development Unit of Cai Rang District</li> </ul>  |     | 7,796,286,150   | 13,393,564,747                   |
| - Site Clearance and Urban Environment Center  |     | 10,570,288,983  | 10,570,288,983                   |
| - Others   |     | 39,052,052,355  | 28,051,952,751                   |
|  |     | 103,997,932,649 | 150,828,016,452                  |
| b. Long-term b1. Details by content  |     |                 |                                  |
| - Mortgages  |     | 40,744,574,000  | 33,732,058,000                   |
| + Deposit for New urban area on both sides of  | (4) | 12,422,387,000  | 12,422,387,000                   |
| Nguyen Thai Hoc Street, Thot Not District Project  | (1) | 12,722,007,000  | · <b>_,</b> ·, · · · · , · · · · |
| + Deposit for South Can Tho New Urban Area Project   | (5) | 23,342,187,000  | 17,144,671,000                   |
| + Other mortgages  | • • | 4,980,000,000   | 4,165,000,000                    |
| <b>,</b> ,   |     |                 |                                  |
|  |     | 40,744,574,000  | 33,732,058,000                   |
| b2. Detail by object   |     |                 |                                  |
| Other parties  |     |                 | 00 507 050 000                   |
| <ul> <li>Can Tho Authority for Planning and Investment</li> </ul>  |     | 35,764,574,000  | 29,567,058,000                   |
| - Others   |     | 4,980,000,000   | 4,165,000,000                    |
|  |     | 40,744,574,000  | 33,732,058,000                   |
|  |     |                 |                                  |

#### 9 . OTHER RECEIVABLES (continued)

- (1) An prepayment to the Project Management and Land Fund Development Unit of Cai Rang District for site clearance costs for the South Can Tho New Urban Area Project (Riverine Cantho City) (As detailed in Note 12).
- (2) Prepayment of compensation, support and resettlement costs for the first phase of the New Urban Area Project on both sides of Nguyen Thai Hoc Street, Thot Not District, Can Tho City according to Decision No. 2789/QD-UBND of Thot Not District People's Committee on 01 November 2021.
- (3) An advance for Site Clearance and Urban Environment Center to support households affected by the Anvie Ha My Green Urban Area project. Currently this project has been terminated according to Decision No. 13/QD-UBND of Quang Nam Province People's Committee on 04 January 2023.
- (4), (5) Details of the Project in Note 12.

#### 10 . DOUBTFUL DEBTS

|   | 31/12/2       | 2022            | 01/01/        | 2022            |
|---|---------------|-----------------|---------------|-----------------|
| -                                       | Original cost | Provisions      | Original cost | Provisions      |
| -                                       | VND           | VND             | VND           | VND             |
| Short-term trade receivables            | 259,529,981   | (259,529,981)   | 259,529,981   | (259,529,981)   |
| Short-term loan receivables             | 988,576,000   | (988,576,000)   | 988,576,000   | (988,576,000)   |
| Short-term<br>prepayment to<br>supplier | 3,121,415,114 | (3,121,415,114) | 149,032,114   | (149,032,114)   |
| - Mr. Vuong Trung<br>Nguyen             | 2,000,000,000 | (2,000,000,000) | -             | -               |
| - Others                                | 1,121,415,114 | (1,121,415,114) | 149,032,114   | (149,032,114)   |
| Other short-term receivables            | 3,889,889,627 | (3,870,872,600) | 3,904,823,327 | (3,885,806,300) |
| - Mr. Dang Quoc<br>Hung                 | 2,995,764,698 | (2,995,764,698) | 2,995,764,698 | (2,995,764,698) |
| - Others                                | 894,124,929   | (875,107,902)   | 909,058,629   | (890,041,602)   |
|   | 8,259,410,722 | (8,240,393,695) | 5,301,961,422 | (5,282,944,395) |

#### 11 . INVENTORIES

|                    | 31/12/2022     |               | 01/01/20      | 022           |
|--------------------|----------------|---------------|---------------|---------------|
| -                  | Original cost  | Provision     | Original cost | Provision     |
| <del>-</del>       | VND            | VND           | VND           | VND           |
| - Raw materials    | 6,203,357,115  | (116,459,916) | 5,297,271,804 | (200,215,300) |
| - Tools, supplies  | 9,712,251      | -             | 9,712,251     | -             |
| - Work in progress | 1,288,846,067  | -             | 587,641,095   | -             |
| - Finished goods   | 4,031,641,186  | -             | 3,045,277,838 | -             |
| - Goods            | 1,311,408,123  | -             | 440,270,480   | -             |
| -                  | 12,844,964,742 | (116,459,916) | 9,380,173,468 | (200,215,300) |

#### 12 . CONSTRUCTION IN PROGRESS

|  |     | 31/12/2022     | 01/01/2022     |
|--|-----|----------------|----------------|
|  | -   | VND            | VND            |
| - Construction in progress   |     | 54,741,088,912 | 39,606,793,185 |
| + Lung Xuan Eco Zone Project   | (1) | 7,143,397,520  | 5,764,004,155  |
| + New urban area on both sides of Nguyen Thai Hoc<br>street, Thot Not District Project | (2) | 16,048,865,106 | 11,914,090,420 |
| + South Can Tho New Urban Area Project (Riverine Cantho City)                          | (3) | 16,835,200,345 | 15,410,684,519 |
| + Office building, Apiculture Research and Introduction<br>Centre Project              | (4) | 8,291,929,640  | 2,624,698,454  |
| + Others   |     | 6,421,696,301  | 3,893,315,637  |
| - Major repairs of fixed assets  |     | 810,211,930    | 452,492,291    |
|  |     | 55,551,300,842 | 40,059,285,476 |

- (1) The Project was granted Investment Certificate No. 251031000075 dated 29 February 2008 by Hoa Binh Provincial People's Committee with a total investment of about VND 448 billion, the investor is Lung Xuan Investment Development Joint Stock Company (Subsidiary of the Company), total planning area of 199.08 hectares in Tien Xuan Commune, Luong Son District, Hoa Binh Province.
- (2) The New Urban Area on both sides of Nguyen Thai Hoc Street, Thot Not District Project was approved by the Can Tho People's Committee according to Decision No. 1535/QD-UBND dated 25 June 2019, the total investment capital is expected to be about VND 621 billion, the purpose of the Project is to build a new urban area with an area of about 22 hectares. The Project's operation period is 50 years, the Project implementation schedule is 5 years, from 2019 to 2024. The Project is in the site clearance phase.
- (3) South Can Tho New Urban Area Project (Riverine Cantho City) under the Investment Policy Decision No. 3327/QD-UBND dated 14 December 2018 by the People's Committee of Can Tho City. The investor is South Can Tho Investment and Development Joint Stock Company (Subsidiary of the Company). The Project is implemented in Hung Phu and Phu Thu Wards, Cai Rang District, Can Tho City. Total land area of the Project area is about 99.86 hectares with an estimated investment capital of about VND 2,655 billion. The Project's operation period is 50 years from the date of issuance of the Decision on Project investment policy. Project implementation schedule is expected from 2019 to 2024. The Project is in the process of site clearance and implementation of consulting and design items.

The total value of deposit to secure the Project implementation for Can Tho Authority for Planing and Investment is VND 17,684,158,008 (Note 9).

(4) Office building, Apiculture Research and Introduction Centre Project was approved by the Hanoi People's Committee according to Decision No. 2413/QD-UBND dated 11 June 2020, the total investment capital is expected to be VND 618 billion, the objective of the investment is to build office building (headquarters and offices for lease), research, service, introduction and distribution center. The Project's operation period is 50 years.

#### 13 . TANGIBLE FIXED ASSETS

See details in Annex 03

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### I.P.A Investments Group Joint Stock Company

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi Consolidated financial statements
The fiscal year ended as at 31 December 2022

#### 14 . INTANGIBLE FIXED ASSETS

|  |             |                            | Other intangible                        |                      |
|--|-------------|----------------------------|---|----------------------|
|  | Trade marks | Computer software          | fixed assets                            | <u>Total</u>         |
|  | VND         | VND                        | VND                                     | VND                  |
| Historical cost                          |             |                            |   | 0.07/.077.440        |
| Beginning balance                        | 356,250,000 | 1,878,627, <del>44</del> 2 | 440,000,000                             | 2,674,877,442        |
| of the year                              |             |                            |   | 04 040 040 044       |
| <ul> <li>Purchase in the year</li> </ul> |             | 21,313,843,641             | -                                       | 21,313,843,641       |
| - Increase due to                        | -           | 13,632,380,788             | -                                       | 13,632,380,788       |
| business combination                     |             |                            |   |                      |
| Ending balance of                        | 356,250,000 | <u>36,824,851,871</u>      | 440,000,000                             | 37,621,101,871       |
| the year                                 | <u></u>     | •                          |   |                      |
| Accumulated deprecia                     | ition       |                            |   |                      |
| Beginning balance                        | 53,437,500  | 1,718,507,319              | 371,736,427                             | 2,143,681,246        |
| of the year                              |             |                            | 00 000 570                              | 4 600 000 552        |
| <ul> <li>Depreciation for</li> </ul>     | 71,250,000  | 4,543,289,980              | 68,263,573                              | 4,682,803,553        |
| the year                                 |             | . =                        |   | 4 704 222 007        |
| - Increase due to                        | -           | 1,784,332,987              | • | 1,784,332,987        |
| business combination_                    |             |                            | 440,000,000                             | 0.040.047.796        |
| Ending balance of                        | 124,687,500 | 8,046,130,286              | 440,000,000                             | <u>8,610,817,786</u> |
| the year                                 |             |                            |   |                      |
| Net carrying amount                      |             |                            |   | E04 400 400          |
| Beginning balance                        | 302,812,500 | 160,120,123                | 68,263,573                              | 531,196,196          |
| of the year                              |             |                            |   | 20 040 004 005       |
| Ending balance _                         | 231,562,500 | <u>28,778,721,585</u>      |   | 29,010,284,085       |
| of the year                              |             |                            |   |                      |
| -  |             |                            |   | NID 0 000 000 040    |

Cost of fully depreciated intangible fixed assets but still in use at the end of the year: VND 2,086,968,642.

### 15 . INVESTMENT PROPERTIES

| Investment | properties | held | for | lease |
|------------|------------|------|-----|-------|
|------------|------------|------|-----|-------|

| mvestment properties neid for lease   | Land use rights VND  | Buildings   | Total<br>VND  |
|---|----------------------|---|---|
| Historical cost Beginning balance of the year Ending balance of the year                                      | 4,578,359,545        | 12,825,447,304  | 17,403,806,849  |
|   | <b>4,578,359,545</b> | 12,825,447,304  | 17,403,806,849  |
| Accumulated depreciation Beginning balance of the year - Depreciation for the year Ending balance of the year | <u>-</u>             | <b>5,279,431,896</b> 218,354,700 <b>5,497,786,596</b> | <b>5,279,431,896</b> 218,354,700 <b>5,497,786,596</b> |
| Net carrying amount Beginning balance of the year Ending balance of the year                                  | 4,578,359,545        | 7,546,015,408   | 12,124,374,953  |
|   | 4,578,359,545        | 7,327,660,708   | 11,906,020,253  |

Details of investment property portfolio as at 31 December 2022:

| Details of investment property portions a   | Historical cost | Accumulated depreciation | Net carrying amount |
|---|-----------------|--------------------------|---------------------|
| _   | VND             | VND                      | VND                 |
| <ul> <li>Long-term land use rights in Cam Chau<br/>Ward, Hoi An, Quang Nam</li> </ul>                     | 4,578,359,545   | -                        | 4,578,359,545       |
| - Long-term land use right at No. 20 Le<br>Dai Hanh, Hoang Van Thu Ward, Hong<br>Bang District, Hai Phong | 7,390,386,263   | 3,347,729,023            | 4,042,657,240       |
| - Apartment B-0408 at Manor Building,<br>91 Nguyen Huu Canh, Tan Binh<br>District, Ho Chi Minh City       | 5,435,061,041   | 2,150,057,573            | 3,285,003,468       |
|   | 17,403,806,849  | 5,497,786,596            | 11,906,020,253      |

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

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Consolidated financial statements
The fiscal year ended as at 31 December 2022

|                 |                 |       | . PREPAID EXPENSES   |
|-----------------|-----------------|-------|--|
| 01/01/2022      | 31/12/2022      |       | FREFAID EAT LINGES   |
| VND             | VND             |       |  |
|                 |                 |       |  |
| 226,260,231     | 408,537,675     |       | Short-term   |
| 38,863,636      | 124,541,055     |       | - Insurance expense  |
|                 |                 |       | - Office rental expense  |
| 35,091,034      | 68,749,806      |       | - Dispatched tools and supplies  |
| 2,955,413       | 182,652,178     |       | - Others   |
| 202 470 242     | 704 400 744     |       |  |
| 303,170,313     | 784,480,714     |       |  |
|                 |                 |       | Long-term  |
| 483,070,146     | 1,511,900,018   |       | - Dispatched tools and supplies  |
| 1,939,610,932   | 3,363,826,992   |       | - Office renovation  |
| -               | 473,633,667     |       | - Cost of software, information technology services  |
| 3,322,222,229   | 3,188,888,896   | (i)   | <ul> <li>Fees for legal consultant on granting land use rights<br/>at No. 19 Truc Khe</li> </ul> |
| 138,501,582,229 | 132,734,632,935 | (ii)  | - Advantage of land rental rights  |
| 28,029,019,771  | 27,445,481,543  | (iii) | Advantage of land rental rights and projects   |
|                 |                 |       | development  |
| 118,520,662     | 290,509,336     |       | - Others   |
| 172,697,196,282 | 169,793,354,101 |       |  |

- (i) Expenses are allocated in proportion to the time of land use at No. 19 Truc Khe, Lang Ha Ward, Dong Da District, Hanoi until 2046.
- (ii) At the time of obtaining control in Vietnam National Apiculture Joint Stock Company, the Group recognized the fair value of advantage of land rental right was VND 154,886,038,169. The allocated cost in this year is VND 5,766,949,194 corresponding to the land use period.
- (iii) At the time of gaining control at South Can Tho Investment and Development Joint Stock Company, the Group recognized this Subsidiary's advantage of land rental right and project development at the fair value of VND 28,612,557,999, the allocated cost in this year is VND 583,538,228 corresponding to the land use period.

#### 17 . GOODWILL

See details in Annex 04.

#### 18 . BORROWINGS

See details in Annex 05.

### **Consolidated financial statements**

The fiscal year ended as at 31 December 2022

### 19 . SHORT-TERM TRADE PAYABLES

| 31/12/2       | 022  | 01/01/2022  |  |
|---------------|--|---|--|
| Outstanding   | Amount   | Outstanding   | Amount   |
| balance       | can be paid  | balance   | can be paid  |
| VND           | VND  | VND   | VND  |
| 1,043,787,200 | 1,043,787,200  | 330,000,000   | 330,000,000  |
| 1,004,000,000 | 1,004,000,000  | -   | -  |
| 39,787,200    | 39,787,200   | 330,000,000   | 330,000,000  |
| 3,617,152,565 | 3,617,152,565  | 5,870,525,819   | 5,870,525,819  |
| 780,000,000   | 780,000,000  | 1,079,999,998   | 1,079,999,998  |
| 2,837,152,565 | 2,837,152,565  | 4,790,525,821   | 4,790,525,821  |
| 4,660,939,765 | 4,660,939,765  | 6,200,525,819   | 6,200,525,819  |
|               | Outstanding balance VND  1,043,787,200 1,004,000,000  39,787,200  3,617,152,565 780,000,000  2,837,152,565 | balance         can be paid           VND         VND           1,043,787,200         1,043,787,200           1,004,000,000         1,004,000,000           39,787,200         39,787,200           3,617,152,565         780,000,000           780,000,000         780,000,000           2,837,152,565         2,837,152,565 | Outstanding balance         Amount can be paid         Outstanding balance           VND         VND         VND           1,043,787,200         1,043,787,200         330,000,000           1,004,000,000         1,004,000,000         -           39,787,200         39,787,200         330,000,000           3,617,152,565         780,000,000         5,870,525,819           780,000,000         780,000,000         1,079,999,998           2,837,152,565         4,790,525,821 |

#### . TAX AND OTHER PAYABLES TO THE STATE BUDGET

See details in Annex 06.

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| 21 | . SHORT-TERM ACCRUED EXPENSES                                |                 |                 |
|----|--|-----------------|-----------------|
|    |  | 31/12/2022      | 01/01/2022      |
|    |  | VND             | VND             |
|    | - Interest expense   | 496,753,944     | 602,032,699     |
|    | - Bond issuance interest                                     | 166,594,573,059 | 122,225,394,963 |
|    | - Expense of issuing bonds                                   | 250,000,000     | 2,610,000,000   |
|    | - Construction cost of Nam Phang B Hydropower Plant          | 3,460,640,043   | 2,454,060,254   |
|    | - Other accrued expenses                                     | 25,780,007      | 63,450,633      |
|    |  | 170,827,747,053 | 127,954,938,549 |
|    | In which: Related parties                                    |                 | ,,,             |
|    | - VNDirect Securities Corporation                            | 250,000,000     | 2,610,000,000   |
|    |  | 250,000,000     | 2,610,000,000   |
| 00 | OTHER RAYARI FO  |                 |                 |
| 22 | . OTHER PAYABLES   | 31/12/2022      | 01/01/2022      |
|    |  | VND             | VND             |
|    | Short-term   |                 |                 |
|    | - Trade union fee  | 1,009,343,181   | 695,167,281     |
|    | - Social insurance   | 520,200,565     | 316,792,841     |
|    | <ul> <li>Short-term deposits, collateral received</li> </ul> | 1,689,647,720   | 1,659,647,720   |
|    | - Dividends or profits payables                              | 3,907,385,185   | 367,682,655     |
|    | - Deposits received (*)                                      | 80,000,000,000  | 80,000,000,000  |
|    | - Other payables   | 102,345,234     | 1,513,341,670   |
|    |  | 87,228,921,885  | 84,552,632,167  |

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

### Consolidated financial statements

The fiscal year ended as at 31 December 2022

#### 22 . OTHER PAYABLES (continued)

| <b>(</b> ,,,  | 31/12/2022     | 01/01/2022     |
|---|----------------|----------------|
|   | VND            | VND            |
| Long-term   |                |                |
| - Long-term deposits, collateral received                                     | 1,295,000,000  | 567,000,000    |
|   | 1,295,000,000  | 567,000,000    |
| In which: Other payables to Related parties - VNDirect Securities Corporation | 80,515,400,000 | 80,515,400,000 |
|   | 80,515,400,000 | 80,515,400,000 |

<sup>(\*)</sup> The deposit received from VNDirect Securities Corporation under the Contract No. 01/2019/HDDCDA dated 26 December 2019 to deposit for the Contract on transfer of Office area formed in the future under the Office building, Apiculture Research and Introduction Centre Project belongs to Viet Nam National Apiculture Joint Stock Company located at No. 19 Truc Khe, Lang Ha ward, Dong Da district, Hanoi. The Project is in apply for an investment implementation license phase. Deposit time is 42 months.

#### 23 . OWNER'S EQUITY

#### a. Changes in owner's equity

See details in Annex 07.

#### b. Details of Contributed capital

| •  | 31/12/2022        | Rate   | 01/01/2022        | Rate   |
|--|-------------------|--------|-------------------|--------|
|  | VND               | %      | VND               | %      |
| - H&H Investment Management<br>Company Limited | 1,185,732,000,000 | 55.45  | 988,110,000,000   | 55.45  |
| - Mrs. Luong Thu Hang                          | 112,245,600,000   | 5.25   | 93,538,000,000    | 5.25   |
| - Other shareholders                           | 840,380,150,000   | 39.30  | 700,316,960,000   | 39.30  |
|  | 2,138,357,750,000 | 100.00 | 1,781,964,960,000 | 100.00 |

#### c. Capital transactions with owners and distribution of dividends and profits

|  | Year 2022         | Year 2021         |
|--|-------------------|-------------------|
|  | VND               | VND               |
| Owner's contributed capital                                  |                   |                   |
| - At the beginning of the year                               | 1,781,964,960,000 | 890,982,480,000   |
| - Increase in the year                                       | 356,392,790,000   | 890,982,480,000   |
| - At the end of the year                                     | 2,138,357,750,000 | 1,781,964,960,000 |
| Distributed dividends and profit                             |                   |                   |
| - Distributed dividends payable at the beginning of the year | 367,682,655       | 75,494,854,255    |
| - Distributed dividends payable in the year                  | 7,842,620,000     | -                 |
| + Dividend payment from last year's profit                   | 7,842,620,000     |                   |
| - Distributed dividends paid in cash                         | (4,302,917,470)   | (75,127,171,600)  |
| + Dividend payment from last year's profit                   | (4,302,917,470)   | (75,127,171,600)  |
| - Distributed dividends payable at the end of the year       | 3,907,385,185     | 367,682,655       |

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

Consolidated financial statements
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#### 23 . OWNER'S EQUITY (continued)

| d. Shares   |                |                |
|---|----------------|----------------|
|   | 31/12/2022     | 01/01/2022     |
|   | VND            | VND            |
| Quantity of Authorized issuing shares                   |                |                |
| Quantity of issued shares and fully contributed capital | 213,835,775    | 178,196,496    |
| - Common shares   | 213,835,775    | 178,196,496    |
| Quantity of outstanding shares in circulation           | 213,835,775    | 178,196,496    |
| - Common shares   | 213,835,775    | 178,196,496    |
| Par value per share (VND)                               | 10,000         | 10,000         |
| e. Company's reserves                                   |                |                |
| or company crossess                                     | 31/12/2022     | 01/01/2022     |
|   | VND            | VND            |
| Development and investment funds                        | 63,531,469,574 | 42,910,291,621 |
| Other reserves  | 633,937,405    | 587,398,219    |

### 24 . OFF STATEMENT OF FINANCIAL POSITION ITEMS AND OPERATING LEASE COMMITMENT

#### a. Operating asset for leasing

The Group has assets for leasing and operating lease assets under lease contracts.

#### b. Doubtful debts written-off

| Entities   | Reason                   | Processing time  | Amount      |
|--|--------------------------|------------------|-------------|
|  |                          |                  | VND         |
| Short-term loan receivables - Kim Son Mineral and Iron Steel | •                        | 31 December 2021 | 150,000,000 |
| Joint Stock Company  | recoverable              | 04 D             | 200 005 542 |
| - Resigning employees  | No longer<br>recoverable | 31 December 2021 | 308,995,513 |
|  |                          | <del>-</del>     | 458,995,513 |

### 25 . TOTAL REVENUE FROM SALES OF GOODS AND RENDERING OF SERVICES

|   | Year 2022       | Year 2021       |
|---|-----------------|-----------------|
|   | VND             | VND             |
| Revenue from commercial electricity trading | 205,628,201,383 | 189,951,288,172 |
| Revenue from sale of finished products      | 15,849,516,874  | 17,038,641,764  |
| Revenue from sale of goods                  | 25,522,665,872  | 18,358,848,871  |
| Revenue from rendering of services          | 39,356,526,689  | 35,291,073,461  |
| Revenue from business co-operation (*)      | 8,379,557,788   | 6,270,383,009   |
|   | 294,736,468,606 | 266,910,235,277 |
| Revenue from related parties                | 41,836,817,598  | 37,972,231,429  |
| (See details in Note 42)                    |                 |                 |

<sup>(\*)</sup> Revenue from land rental and related services of Printing Mechanical Joint Stock Company at Lot 90 Pasteur, District 1, Ho Chi Minh City.

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## Consolidated financial statements The fiscal year ended as at 31 December 2022

| . COST OF GOODS SOLD   | Year 2022  | Year 2021         |
|--|--|-------------------|
|  |  | VND               |
|  | ,,,,,  |                   |
| Cost of commercial electricity sold                                | 83,998,499,126   | 80,566,361,839    |
| Cost of finished products sold                                     | 10,433,143,518   | 9,711,185,188     |
| Cost of goods sold   | 14,731,908,114   | 9,808,642,640     |
| Cost of services rendered  | 18,743,009,026   | 13,539,031,072    |
| Cost of business cooperation (Note 25)                             | 3,808,205,064  | 1,708,980,011     |
| Distribution of advantages of land rental rights (Note 16)         | 6,350,487,522  | 6,350,487,522     |
|  | 138,065,252,370  | 121,684,688,272   |
|  |  |                   |
| . FINANCIAL INCOME   |  |                   |
|  | Year 2022  | Year 2021         |
|  | VND  | VND               |
| Interest on deposits, loans interest, bond interest                | 394,868,001,445  | 190,432,896,317   |
| Interest from Shares transfer (i)                                  | -  | 1,233,871,068,078 |
| Interest earned from the use of capital (ii)                       | -  | 76,961,448,136    |
| Bond interest due to repurchase before maturity                    | -  | 5,465,753,425     |
| Interest from transferring bonds and certificates of deposit (iii) | 20,889,298,550   | 64,903,300,000    |
| Dividends or profits received                                      | 163,073,164,500  | 32,999,951,000    |
| Realised exchange gain   | -  | 27,432,488        |
| Unrealised exchange gain   | -  | 9,564,666         |
| Gains from payment discount  | -  | 536,814,601       |
|  | 578,830,464,495  | 1,605,208,228,711 |
| In which: Financial income from related parties                    | 186,794,315,934  | 36,636,698,049    |
|  | Cost of commercial electricity sold Cost of finished products sold Cost of goods sold Cost of services rendered Cost of business cooperation (Note 25) Distribution of advantages of land rental rights (Note 16)  FINANCIAL INCOME  Interest on deposits, loans interest, bond interest Interest from Shares transfer (i) Interest earned from the use of capital (ii) Bond interest due to repurchase before maturity Interest from transferring bonds and certificates of deposit (iii) Dividends or profits received Realised exchange gain Unrealised exchange gain Gains from payment discount | Year 2022   VND   |

- (i) Interest from transferring all shares of Asian Pearl Joint Stock Company.
- (ii) Profits arising from the following Investment cooperation contracts:

Participants include: I.P.A Investment Group Joint Stock Company (I.P.A), Singapore-VN Investment Joint Stock Company (SVIC), Integrity Land Joint Stock Company (CTLand);

The purpose of the cooperation is: SVIC and I.P.A cooperate to invest in Sing Viet City Project through capital contribution. I.P.A and I.P.A's subsidiaries will act as capital arrangement consultant for SVIC and CTLand to ensure sufficient financial resources to implement the Project;

Capital contribution: I.P.A contributes VND 1,200 billion, SVIC's capital contribution is the entire right to implement the Project and the necessary amounts to pay for the remaining amounts under the Transfer Contract and all other capital contributions used for investment and business development activities of the Project.

Rights and benefits of I.P.A for capital contribution and benefits from capital contribution:

Collateral is all shares and dividends, share options and other material benefits arising from 50 million shares of SVIC and CTLand (par value VND 10,000/share) held by shareholders of SVIC and CTLand.

Profit arising from Business Cooperation Contract No. 102020/HDHTDT/GLX-I.P.A dated 28 October 2020 with the amount of VND 43,690,215,259.

#### 27 . FINANCIAL INCOME (continued)

- (iii) Profit arising from the following transfer transactions:
- The Company has purchased from and transferred to VNDirect Securities Corporation the following bonds and certificates of deposit:
- + Bonds of Trung Nam Construction Investment Joint Stock Company: Quantity: 6 million, with the term from 16 August 2021 to 16 August 2022, interest rate of 9.5%/ year, and the par value of VND 100,000/bond;
- + Bonds of Century Real Estate Investment and Development Joint Stock Company: Quantity: 3 million, with the term from 13 October 2021 to 13 October 2024, interest rate of 10.5%/year, and the par value of VND 100,000/bond;
- + Bonds of Military Commercial Joint Stock Bank: Quantity: 10,000, with the term from 13 May 2022 to 13 May 2029, interest rate of 6.825%/year, and the par value of VND 10,000,000/bond;
- + Bonds of Vietnam Joint Stock Commercial Bank for Industry and Trade: Quantity: 50, with the term from 16 August 2021 to 16 August 2029, interest rate of 6.5%/year, and the par value of VND 1,000,000,000/bond;
- + Bonds of Ho Chi Minh City Development Joint Stock Commercial Bank: Quantity: 300, with the term from 02 June 2021 to 02 June 2028, interest rate of 7.725%/year, and the par value of VND 1,000,000,000/bond;
- + Certificates of deposit of VPBank SMBC Finance Company Limited: Quantity: 100,000, with the term form 12 August 2022 to 07 August 2023, interest rate of 6.75%/year, and the par value of VND 1,000,000/certificate;
- + Certificates of deposit of VPBank SMBC Finance Company Limited: Quantity: 100,000, with the term form 20 June 2022 to 20 June 2023, interest rate of 6.25%/year, and the par value of VND 1,000,000/certificate.

Total profit arising from these transactions is VND 20,511,516,800.

- The Company has purchased from and transferred to TrustLink Investment and Service Joint Stock Company the following certificates of deposit:
- + Certificates of deposit of Tien Phong Commercial Joint Stock Bank: Quantity: 300, with the term from 22 June 2022 to 16 June 2023, interest rate of 4.4%/year, and the par value of VND 1,000,000,000/certificate;
- + Certificates of deposit of Military Commercial Joint Stock Bank: Quantity: 30, with the term from 10 February 2020 to 10 February 2023, interest rate of 6.75%, and the par value of VND 10,000,000,000/certificate.

Total transfer profit arising from these transactions is VND 377,781,750.

#### 28 . FINANCIAL EXPENSES

|   | Year 2022       | Year 2021       |
|---|-----------------|-----------------|
|   | VND             | VND             |
| Interest expenses   | 6,373,044,786   | 21,235,732,765  |
| Interest on bonds issued  | 461,081,134,016 | 210,046,718,034 |
| Loss from disposal of financial investments                         | 23,789,081      | 1,084,607       |
| Provision/Reversal of provision for impairment loss from investment | 407,864,463,034 | 1,109,635,029   |
| Expense from issuing bonds  | 1,210,365,297   | 1,560,789,949   |
| Loss due to merger of subsidiaries                                  | -               | 49,227,756,164  |
| Other financial expenses  | 532,680,975     | 1,297,072,539   |
|   | 877,085,477,189 | 284,478,789,087 |

| 29 | . SELLING EXPENSES  |                      |                       |
|----|---|----------------------|-----------------------|
|    |   | Year 2022            | Year 2021             |
|    |   | VND                  | VNC                   |
|    | Raw materials   | 274,546,875          | 288,211,087           |
|    | Labour expenses   | 5,190,004,354        | 4,732,084,833         |
|    | Depreciation expenses   | 554,767,837          | 555,522,696           |
|    | Expenses of outsourcing services                                      | 727,292,912          | 532,968,595           |
|    | Other expenses in cash  | 764,045,144          | 1,366,470,603         |
|    |   | 7,510,657,122        | 7,475,257,814         |
|    |   |                      | -,,,-                 |
| 30 | . GENERAL AND ADMINISTRATIVE EXPENSE                                  | Voor 2022            | Voor 2021             |
|    |   | Year 2022 VND        | Year 2021<br>VND      |
|    | Labour evacace  |                      |                       |
|    | Labour expenses   | 34,265,908,682       | 17,842,972,444        |
|    | Tools, supplies   | 1,079,599,425        | 842,717,182           |
|    | Depreciation expenses   | 1,318,557,924        | 1,024,397,909         |
|    | Tax, Charge, Fee  | 1,503,040,090        | 638,586,636           |
|    | Provision expenses  | 2,957,449,300        | 189,042,120           |
|    | Expenses of outsourcing services                                      | 10,245,053,764       | 7,941,919,063         |
|    | Other expenses in cash  | 3,735,317,634        | 4,113,670,371         |
|    | Goodwill amortization (See in Note 17)                                | 7,465,770,968        | 7,465,770,968         |
|    |   | 62,570,697,787       | 40,059,076,693        |
| 31 | . OTHER INCOME  |                      |                       |
|    |   | Year 2022            | Year 2021             |
|    |   | VND                  | VND                   |
|    | Electricity collected from contractors, office tenants                | 1,978,009,765        | 36,579,410            |
|    | Profit from cheap purchases   | 1,732,006,519        | , , <u>.</u>          |
|    | Income from sand sales  | 380,682,009          | _                     |
|    | Income from CER certificate   | 1,829,709,082        | _                     |
|    | Compensation for land recovery  | 530,302,000          | _                     |
|    | Others  | 1,139,322,108        | 138,309,676           |
|    |   | 7,590,031,483        | 174,889,086           |
|    | In which Otherine   |                      |                       |
|    | In which: Other incomes from related parties (See details in Note 42) | <u>1,958,463,834</u> | -                     |
|    |   |                      |                       |
| 32 | . OTHER EXPENSES  | Year 2022            | Year 2021             |
|    |   | VND -                | VND                   |
|    | Fines   | 344,776,980          | 511,355,926           |
|    | Cost of project loss  | 1,019,527,209        | 011,000,020           |
|    | Cost of electricity and water bills                                   | 2,565,130,315        | 517,197,034           |
|    | Cost of selling sand  | 232,885,510          | 017,107,004           |
|    | Loss from replacement afforestation                                   | 202,000,010          | 612,000,000           |
|    | Loss from the cost of bees  | -                    | 488,759,000           |
|    | Loss from unrecoverable receivables                                   | -                    | 347,600,000           |
|    | Others  | -<br>209,662,318     | 693,454,110           |
|    |   |                      | 3,170,366,070         |
|    |   | 4,371,982,332        | <i>ა,170,</i> 300,070 |

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No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

# Consolidated financial statements The fiscal year ended as at 31 December 2022

|    |  | <del></del>      |                   |
|----|--|------------------|-------------------|
| 33 | . CURRENT CORPORATE INCOME TAX EXPENSES  |                  |                   |
|    |  | Year 2022        | Year 2021         |
|    | Current cornerate income toy average   | VND              | VND               |
|    | Current corporate income tax expenses  Current corporate income tax expenses in Parent Company |                  | 224 040 457 270   |
|    | Current corporate income tax expenses in Subsidiaries  | 10 000 041 640   | 221,949,457,276   |
|    | ourrent corporate moonie tax expenses in Subsidiaries  | 10,886,841,640   | 7,621,724,214     |
|    |  | 10,886,841,640   | 229,571,181,490   |
| 34 | . DEFERRED INCOME TAX  |                  |                   |
|    | a. Deferred income tax assets  |                  |                   |
|    |  | 31/12/2022       | 01/01/2022        |
|    |  | VND              | VND               |
|    | Corporate income tax rate used to determine deferred income tax assets                         | 20%              | 20%               |
|    | <ul> <li>Deferred income tax assets related to deductible temporary differences</li> </ul>     | 83,050,127,894   | 17,680,951,517    |
|    | Deferred income tax assets   | 83,050,127,894   | 17,680,951,517    |
|    | b. Deferred income tax liabilities   |                  |                   |
|    |  | 31/12/2022       | 01/01/2022        |
|    |  | VND              | VND               |
|    | - Corporate income tax rate used to determine deferred income tax liabilities                  | 20%              | 20%               |
|    | <ul> <li>Deferred income tax liabilities arising from taxable temporary difference</li> </ul>  | 49,169,844,234   | 48,413,877,682    |
|    | Deferred income tax liabilities  | 49,169,844,234   | 48,413,877,682    |
|    |  |                  |                   |
|    | c. Deferred corporate income tax expenses  |                  |                   |
|    |  | Year 2022        | Year 2021         |
|    |  | VND              | VND               |
|    | Deferred CIT expense relating to taxable temporary difference                                  | (33,497,115)     | 2,039,324         |
|    | Deferred CIT expense relating to deductible temporary differences (i)                          | (64,513,473,623) | (34,311,658,727)  |
|    |  | (64,546,970,738) | (34,309,619,403)  |
|    |  |                  | (3-1,000,010,700) |

<sup>(</sup>i) In which, deferred income tax incurred with regrad to the transaction of capital contribution to Anvie Real Estate Company Limited by shares owned by the Company in Vietnam National Apiculture Joint Stock Company and Printing Mechanical Joint Stock Company is VND 65,411,479,041 (Note 1).

#### 35 . BASIC EARNING PER SHARE

Basic earnings per share distributed to common shareholders of the company are calculated as follows:

|  | Year 2022      | Year 2021         |
|--|----------------|-------------------|
|  | VND            | VND               |
| Net profit after tax   | 94,655,072,991 | 1,559,327,007,122 |
| Profit distributed to common shares                                    | 94,655,072,991 | 1,559,327,007,122 |
| Average number of outstanding common shares in circulation in the year | 213,835,775    | 213,835,775       |
| Basic earnings per share   | 443            | 7,292             |

The company has not planned to make any distribution to Bonus and welfare fund, bonus for the Board of General Directors from the net profit after tax at the date of preparing Consolidated Financial statements.

Basic earnings per share have been adjusted retrospectively as regulated by Vietnamese Accounting Standards No. 30 – Basic earnings per share.

As at 31 December 2022, the Company did not have shares with dilutive potential for earnings per share.

#### 36 . BUSINESS AND PRODUCTIONS COST BY ITEMS

|                                  | Year 2022       | Year 2021       |
|----------------------------------|-----------------|-----------------|
|                                  | VND             | VND             |
| Raw materials                    | 21,459,221,433  | 21,207,098,085  |
| Labour expenses                  | 52,973,200,435  | 31,383,112,221  |
| Depreciation expenses            | 66,022,345,242  | 53,250,280,482  |
| Expenses of outsourcing services | 25,153,695,357  | 23,344,429,925  |
| Other expenses in cash           | 29,626,036,214  | 29,104,830,362  |
|                                  | 195,234,498,681 | 158,289,751,075 |

#### 37 . FINANCIAL INSTRUMENTS

#### Financial risk management

The Company's financial risks may include market risk, credit risk and liquidity risk. The Company has developed its control system to ensure the reasonable balance between cost of incurred risks and cost of risk management. The Board of General Directors of the Company is responsible for monitoring the risk management process to ensure the appropriate balance between risk and risk control.

#### Market risk

The Company will bear the market risks such as fluctuations in market prices, exchange rates, interest rates.

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37 . FINANCIAL INSTRUMENTS (continued)

### Price Risk:

The Company bears price risk of equity instruments from short-term and long-term investments in securities due to the uncertainty of future prices of the securities. As regards, long-term securities held for long-term strategies, at the end of the accounting period, the Company has no plan to sell these investments.

|                       | From 1 to 5 year VND |
|-----------------------|----------------------|
| As at 31/12/2022      |                      |
| Long term investments | 521,180,000,000      |
|                       | 521,180,000,000      |
| As at 01/01/2022      |                      |
| Long term investments | 708,400,000,000      |
|                       | 708,400,000,000      |

### Exchange rate risk:

The Company bears the risk of exchange rate due to the fluctuation in fair value of future cash flows of a financial instrument in line with changes in exchange rates if loans, revenues and expenses of the Company are denominated in foreign currencies other than VND.

### Interest rate risk:

The Company bears the risk of interest rates due to the fluctuation in fair value of future cash flow of a financial instrument in line with changes in market interest rates if the Company has time or demand deposits, borrowings and debts subject to floating interest rates. The Company manages interest rate risk by analyzing the market competition situation to obtain interest beneficial for its operation purpose.

### Credit Risk

Credit risk is the risk of financial loss to the Company if a counterparty fails to perform its contractual obligations. The Company has credit risk from operating activities (mainly to trade receivables) and financial activities (including deposits, loans and other financial instruments), detailed as follows:

| Under 1 year      | From 1 to 5 years   | Total   |
|-------------------|---|---|
| VND               | VND   | VND   |
|                   |   |   |
| 47,757,478,206    | -   | 47,757,478,206  |
| 124,268,146,642   | 40,744,574,000  | 165,012,720,642   |
| 2,124,938,898,398 | ~   | 2,124,938,898,398   |
|                   |   |   |
| 2,296,964,523,246 | 40,744,574,000  | 2,337,709,097,246   |
|                   | · · · · · · · · · · · · · · · · · · ·   |   |
| 116,728,992,939   | -   | 116,728,992,939   |
| 186,243,893,553   | 33,732,058,000  | 219,975,951,553   |
| 3,806,709,554,882 | -   | 3,806,709,554,882   |
|                   |   |   |
| 4,109,682,441,374 | 33,732,058,000  | 4,143,414,499,374   |
|                   | VND  47,757,478,206 124,268,146,642 2,124,938,898,398  2,296,964,523,246  116,728,992,939 186,243,893,553 | VND VND  47,757,478,206 124,268,146,642 2,124,938,898,398  -  2,296,964,523,246  40,744,574,000  116,728,992,939 186,243,893,553 3,806,709,554,882  - |

### 37 . FINANCIAL INSTRUMENTS (continued)

### Liquidity Risk

Liquidity risk is the risk that the Company has trouble in settlement of its financial obligations due to the lack of funds.

Due date for payment of financial liabilities based on expected payment under the contracts (based on cash flow of the original debts) as follows:

|                          |                 |                   | More than      |                   |
|--------------------------|-----------------|-------------------|----------------|-------------------|
|                          | . Under 1 year  | From 1 to 5 years | 5 years        | Total             |
| _                        | VND             | VND               | VND            | VND               |
| As at 31/12/2022         |                 |                   |                |                   |
| Borrowings and debts     | 514,948,555,951 | 4,064,667,367,785 | 7,501,537,125  | 4,587,117,460,861 |
| Trade and other          | 91,889,861,650  | 1,295,000,000     | -              | 93,184,861,650    |
| payables                 | 470 007 747 050 |                   |                | 170,827,747,053   |
| Accrued expenses         | 170,827,747,053 | <del>-</del>      | -              | 170,027,747,000   |
| -                        | 777,666,164,654 | 4,065,962,367,785 | 7,501,537,125  | 4,851,130,069,564 |
| As at 01/01/2022         |                 |                   |                |                   |
| Borrowings and debts     | 713,635,334,219 | 3,566,509,229,792 | 21,643,525,981 | 4,301,788,089,992 |
| Trade and other payables | 90,753,157,986  | 567,000,000       | -              | 91,320,157,986    |
| Accrued expenses         | 127,954,938,549 | -                 | -              | 127,954,938,549   |
| -                        | 932,343,430,754 | 3,567,076,229,792 | 21,643,525,981 | 4,521,063,186,527 |

The Company believes that risk level of loan repayment is controllable. The Company has the ability to pay due debts from cash flows from its operating activities and cash received from mature financial assets

### 38 . ADDITIONAL INFORMATION FOR THE ITEMS OF THE CONSOLIDATED STATEMENT OF CASH FLOWS

|   | Year 2022         | Year 2021         |
|---|-------------------|-------------------|
|   | VND               | VND               |
| a. Proceeds from borrowings during the year       |                   | . •               |
| Proceeds from ordinary contracts                  | 7,200,000,000     | 1,334,738,986,221 |
| Proceeds from issuance of common bonds            | 1,000,000,000,000 | 3,000,000,000,000 |
| b. Actual repayments on principal during the year |                   |                   |
| Repayment on principal from ordinary contracts    | 23,070,994,428    | 1,340,851,915,170 |
| Repayment on principal of common bonds            | 700,000,000,000   | 450,000,000,000   |

### 39 . OTHER INFORMATION

On 09 May 2022, Company announced information related to receiving Bac Ha Energy Joint Stock Company's capital transfer from Company's subsidiaries or other organizations/individuals according to the Resolution No. 88/2022/NQ-HDQT of Board of Management dated 09 May 2022 to become the Parent company directly owning Bac Ha Energy Joint Stock Company. However, the Company has not indicated this transaction yet as at 31 December 2022.

On 10 May 2022, Company announced information about the plan to receive TRUSTLINK Investment and Service Joint Stock Company's capital transfer according to the Resolution No. 97/2022/NQ-HDQT of Board of Management dated 10 May 2022. Therefore, the Company could receive transfer from existing shareholders of TRUSTLINK to own 99% of chater capital and become the Parent company of this Company. However, the Company has not indicated this transaction yet as at 31 December 2022.

### 39 . OTHER INFORMATION (Continued)

On 21 September 2022, Company announced information about the implement of public offering of shares according to the Resolution No. 220/2022/NQ-HDQT of Board of Management dated 21 September 2022. Accordingly, the number of shares expected to be offered for sale is 213,835,775 shares, par value of VND 10,000/ share, voting right ratio 1:1, for the purpose of increasing the size of the Company's working capital. However, the Company has not made share offering yet as at 31 December 2022.

### 40 . SUBSEQUENT EVENTS AFTER THE REPORTING DATE

As at 09 January 2023, Bac Ha Energy Joint Stock Company transferred all bonds of Sunbay Ninh Thuan Joint Stock Company (Note 05) to VNDirect Securities Corporation with a total transfer value of VND 64,231,090,816 and the arising interest is VND 231,161,856.

There have been no significant events occurring after the reporting date, which would require adjustments or disclosures to be made in the Consolidated Financial statements.

### 41 . SEGMENT REPORT

### Under business fields:

See details in Annex 8.

### Under geographical areas:

See details in Annex 9.

### 42 . TRANSACTION AND BALANCES WITH RELATED PARTIES

List and relation between related parties and the Company detail as follows:

| Related parties                                   | Relation          |
|---|-------------------|
| VNDirect Securities Corporation                   | Associate         |
| Hoi An Tourist Service Joint Stock Company        | Associate         |
| Tra Vinh Rural Electric Joint Stock Company       | Associate         |
| Financial Software Solutions Joint Stock Company  | Associate         |
| Biggee Joint Stock Company                        | Associate         |
| Viet Construction and Trading Joint Stock Company | Investee          |
| H&H Investment Management Company Limited         | Major shareholder |
|   |                   |

In addition to the information with related parties presented in the above notes, the Company has the transactions during the year with related parties as follows:

Transactions during the year:

|   | Year 2022         | Year 2021         |
|---|-------------------|-------------------|
|   | VND               | VND               |
| Transactions between the Parent Company and         |                   |                   |
| VNDirect Securities Corporation                     |                   |                   |
| - House rental, management service fee              | 15,092,662,099    | 11,806,696,568    |
| - Revenue from guarantee service fee                | -                 | 16,242,000,000    |
| - Purchase of bonds, certificates of deposit        | 663,196,755,050   | 365,821,917       |
| - Transfer of bonds, certificates of deposit        | 1,591,816,755,050 | -                 |
| - Deposit in securities trading account             | -                 | 4,179,900,000,000 |
| - Settlement of deposits for securities trading     | -                 | 4,180,900,000,000 |
| - Bond issuance fees, depository fees, agency fees, | 2,920,044,947     | 620,000,000       |
| security fees                                       |                   |                   |
| - Interest from securities trading deposit account  | 1,238,262         | 2,213,407,650     |
| - Interest from bond trading                        | 20,511,516,800    | -                 |
| - Electricity and water bills payments on behalf    | 993,254,154       | -                 |
| - Dividends distributed                             | 157,327,391,000   | -                 |

### 42 . TRANSACTION AND BALANCES WITH RELATED PARTIES (continued)

Transactions during the year (continued):

| ransactions during the year (continued):                |               |                |
|---|---------------|----------------|
|   | Year 2022     | Year 2021      |
|   | VND           | VND            |
| Transactions between Printing Mechanical Joint Stock    |               |                |
| Company and VNDirect Securities Corporation             |               |                |
| - Business co-operation revenue                         | 6,980,466,880 | 5,710,383,009  |
| - Electricity and water bills payments on behalf        | 951,609,972   | -              |
| Transactions between Homefood Foodstuff Joint Stock     |               |                |
| Company and VNDirect Securities Corporation             |               |                |
| - Revenue from selling goods and finish products        | 7,188,638,206 | 3,179,783,212  |
| Transactions between Bac Ha Energy Joint Stock          |               |                |
| Company and VNDirect Securities Corporation             |               |                |
| - Bond issuance fee                                     | 700,000,000   | 810,000,000    |
| Transactions between Viet Nam National Apiculture       |               |                |
| Joint Stock Company and VNDirect Securities             |               |                |
| Corporation - Revenue from asset rental                 | 007.070.740   | 000 000 000    |
| - Revenue from asset remains - Revenue from electricity | 267,272,743   | 229,090,896    |
| - Interest from securities trading deposit account      | 920,527       | 277,744        |
| Transactions between Anvie Real Estate Company          | 7,450,683     | 92,427,387     |
| Limited and VNDirect Securities Corporation             |               |                |
| - Rental revenue  | 804,000,000   | 804,000,000    |
| - Electricity and water bills payments on behalf        | 13,599,708    | 604,000,000    |
| Transactions between South Can Tho Investment and       | 15,533,700    | -              |
| Development Joint Stock Company and VNDirect            |               |                |
| Securities Corporation                                  |               |                |
| - Deposit in securities trading account                 | 1,000,000,000 | 11,483,917,808 |
| - Settlement of deposits for securities trading         | 2,500,000,000 | 9,983,917,808  |
| - Interest from securities trading deposit account      | 23,988,111    | 85,528,222     |
| Transactions between Anvie Hoi An Real Estate           |               |                |
| Company Limited and Viet Construction and Trading       |               |                |
| Joint Stock Company                                     |               |                |
| - Add-on interest                                       | 1,347,860,274 | -              |
| - Loan interest   | 1,829,096,804 | 367,433,333    |
| - Loan recover  | 1,900,000,000 | -              |
| Transactions between the Parent Company and Tra Vinh    |               |                |
| Rural Electric Joint Stock Company                      |               |                |
| - Dividends distributed                                 | 3,225,774,000 | 3,225,774,000  |
| Transactions between the Parent Company and Viet        |               |                |
| Construction and Trading Joint Stock Company            |               |                |
| - Loan interest   | -             | 62,136,987     |
| Transactions between the Parent Company and             |               |                |
| Financial Software Solutions Joint Stock Company        |               |                |
| - Dividends distributed                                 | 2,520,000,000 | 1,680,000,000  |
| Transactions between the Parent Company and H&H         |               |                |
| Investment Management Company Limited                   |               |                |
| - Dividends paid  | -             | 62,858,550,000 |
| Transactions between Anvie Real Estate Company          |               |                |
| Limited and Viet Construction and Trading Joint Stock   |               |                |
| Company - Loan interest                                 |               | 045 040 470    |
| Loan interest   | -             | 815,813,470    |

ी। 17 31

V--- 2024

60,000,000

60,000,000

60,000,000

V--- 0000

78,000,000

78,000,000

78,000,000

629,723,404

### 42 . TRANSACTION AND BALANCES WITH RELATED PARTIES (continued)

Transactions during the year (continued):

| Year 2022      | Year 2021   |
|----------------|---|
| VND            | VND   |
|                |   |
|                |   |
| 7,602,857,143  | -   |
|                |   |
|                |   |
| 900,000,000    | _   |
|                |   |
|                |   |
| 3,000,000,000  | -   |
|                |   |
|                |   |
|                |   |
| 17,704,000,000 | -   |
|                |   |
|                |   |
| 300,000,000    | -   |
|                |   |
| Year 2022      | Year 2021   |
| VND            | VND   |
| 1,199,723,404  | 510,000,000   |
| 198,000,000    | 180,000,000   |
| 138,000,000    | 150,000,000   |
|                | 7,602,857,143  900,000,000  3,000,000,000  17,704,000,000  Year 2022  VND  1,199,723,404  198,000,000 |

### . CORRESPONDING FIGURES

- Mrs. Pham Minh Huong

- Mr. Vu Hoang Ha

- Mr. Mai Huu Dat

The corresponding figures are figures in the Consolidated Financial statements for the fiscal year ended as at 31 December 2021, which was audited by AASC Limited.

Member of Board of Management

Member of Board of Management

- Mrs. Nguyen Ngoc Thanh Member of Board of Management

General Director

The Board of General Directors of the Company has decided to retroactively adjust some items in the Consolidated Financial statements for the year ended as at 31 December 2021 as follows:

|   |          | Presented in the     |                          |                  |
|---|----------|----------------------|--------------------------|------------------|
|   | Code     | previous year report | Adjusted amount          | Difference       |
|   |          | VND                  | VND                      | VND              |
| Consolidated Statement of Fir                               | ancial į | position             |                          |                  |
| <ul> <li>Short-term prepayments to<br/>suppliers</li> </ul> | 132      | 36,044,022,836       | 25,473,733,853           | 10,570,288,983   |
| - Other short-term receivables                              | 136      | 157,402,398,469      | 150, <u>828</u> ,016,452 | 6,574,382,017    |
| - Other long-term receivables                               | 216      | 16,587,387,000       | 33,732,058,000           | (17,144,671,000) |

Nguyen Ngoc Mai Prepared by

Nguyen Thi Huong Thao **Chief Accountant** 

Mal Hgu Dat General Director Hanoi, 30 March 2023

CÔNG TY CỐ PHẨN TÂP ĐOÀN ĐẦU

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Consolidated Financial statements
The fiscal year ended as at 31 December 2022

I.P.A Investments Group Joint Stock Company No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

Annex 1: FINANCIAL INVESTMENTS

### a. Trading securities

| 04/04/2002           | Fair value Provision | NND OND | ı                  | •  | •  | •  | •  | •                               |                 |
|----------------------|----------------------|---------|--------------------|--|--|--|--|---------------------------------|-----------------|
|                      | Original cost        | QNA     | 1,016,637,658      | ı  | •  | •  | 416,483,550                                | 600,154,108                     | 1,016,637,658   |
|                      | Provision            | QNA     | 1                  | 1  |  |  | •  | •                               |                 |
| 2414010000           | Fair value           | QNA     |                    |  |  |  |  |                                 |                 |
|                      | Original cost        | QNA     | 979,866,928,960    | 511,675,000,000  | 104, 192, 000, 000   | 63,999,928,960                             | •  | ı                               | 979,866,928,960 |
|                      | Code                 |         | <b></b>            | TNGCB2224003 511,675,000,000                               | TNGCB2124001 404,192,000,000                               | SBPCB2227002 63,999,928,960                | TMG201902                                  | BHW202002                       | 1911            |
| a lading socialities |                      |         | - Total bond value | + Trung Nam Construction Investment<br>Joint Stock Company | + Trung Nam Construction Investment<br>Joint Stock Company | + Sunbay Ninh Thuan Joint Stock<br>Company | + Thien Minh Travel Joint Stock<br>Company | + Binh Hiep Joint Stock Company |                 |

The Company has not determined the fair value of financial investments since Vietnam Accounting Standards and Vietnam Corporate Accounting System has not had any detailed guidance on the determination of the fair value.

### b. Equity investments in associates

|  |       |                       |                  | 31/12/2022     |                   |                  | 01/01/2022     |                   |
|--|-------|-----------------------|------------------|----------------|-------------------|------------------|----------------|-------------------|
|  | -     | -                     |                  | Rate of voting | Book value under  | -                | Rate of voting | Book value under  |
|  | ge    | Address               | Kate of Interest | rights<br>o    | the equity method | Kate of interest | rights         | the equity method |
|  |       |                       | %                | 8              |                   | %                | %              | ONA               |
| <ul> <li>VNDirect Securities<br/>Corporation (i)</li> </ul>              | QN/   | Hanoi                 | 25.84            | 25.84          | 3,674,528,832,266 | 25.84            | 25.84          | 2,343,864,408,044 |
| - Eco Pharma Joint Stock<br>Company (ii)                                 |       | Ho Chi Minh<br>City   | 20.00            | 20.00          | 8,956,404,830     | 20.00            | 20.00          | 14,651,436,509    |
| <ul> <li>Financial Software Solutions<br/>Joint Stock Company</li> </ul> |       | Hanoi                 | 29.79            | 29.79          | 40,520,748,330    | 29.79            | 29.79          | 32,571,207,781    |
| - Hoi An Tourist Service Joint<br>Stock Company                          | НОТ   | Quang Nam<br>Province | 20.01            | 20.01          | 40,750,489,487    | 20.01            | 20.01          | 45,685,625,831    |
| - Tra Vinh Rural Electric Joint<br>Stock Company                         | ∑T0   | Tra Vinh<br>Province  | 20.43            | 20.43          | 25,308,980,486    | 20.43            | 20.43          | 23,008,953,851    |
| - Biggee Joint Stock Company (iii)                                       | (III) | Hanoi                 | 16.02            | 31.00          | 620,000,000       |                  |                |                   |
|  |       |                       |                  |                | 3,790,685,455,399 |                  |                | 2,459,781,632,016 |

MAD TOWN

# I.P.A Investments Group Joint Stock Company

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

## Annex 1: FINANCIAL INVESTMENTS (continued)

# Additional information with investments in associates:

- Securities Corporation, with the total amount of VND 1,123,767,080,000 (equivalent to the purchase price of VND 10,000/share) and received 89,901,366 bonus shares (100:80 bonus ratio). As at 31 December 2022, the actual capital contribution rate and the rate of voting rights of the Company in the associates was 25.84%. Information on the use of (i) During the year, the Company exercised the right to buy additional issuance at 1:1 ratio of existing shareholders by transferring money to buy 112,376,708 shares of VNDirect shares of VNDirect Securities Corporation as collateral for the loan is detailed in Note 18.
- (ii) An indirect associated company through direct and indirect investments in subsidiary of Printing Mechanical Joint Stock Company with a total capital contribution rate of 20.00% of charter capital.
- Stock Company (IVND Technology Joint Stock Company owns 26,000 shares and the Stockbook Joint Stock Company owns 36,000 shares) becomes an investment in associate (iii) During the year, the Stockbook Joint Stock Company became a subsidiary of the Group and was consolidated into the Financial Statements, so the investment in Biggee Joint of the Group. As at 31 December 2022, the rate of voting rights and rate of interests of the Group in Biggee Joint Stock Company were 31.00% and 16.02%, respectively.

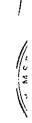
Material transactions between the Company and its associates during the year: As detailed in Note 42.

### • Equity investments in other entities

| c. Equity investments in other entitles  |      |                                  | 31/12/2022      |   |                 | 01/01/2022      |                 |
|--|------|----------------------------------|-----------------|---|-----------------|-----------------|-----------------|
| I  | Code | Original cost                    | Fair value      | Provision   | Original cost   | Fair value      | Provision       |
|  | 2    | QNA                              | QNA             | ONA   | ONA             | QNA             | NN              |
| - Viet Construction and Trading  |      | 5,000,000,000                    |                 | (1,754,098,063)                                   | 5,000,000,000   |                 | (1,109,635,029) |
| Joint Stock Company - Century Land Joint Stock Company (*) - Stringee Joint Stock Company (**) | CRE  | 928,400,000,000<br>8,391,011,200 | 521,180,000,000 | (407,220,000,000) 708,400,000,000 902,000,000,000 | 708,400,000,000 | 902,000,000,000 | i 1             |
|  |      | 941,791,011,200                  | 521,180,000,000 | (408,974,098,063)                                 | 713,400,000,000 | 902,000,000,000 | (1,109,635,029) |

Joint Stock Company, the total amount of VND 220,000,000,000 (equivalent to the purchase price of VND 10,000/share) and received 6,600,000 bonus shares at the ratio of During the year, the Company exercised the right to buy additional issuance at the ratio of 1:1 of existing shareholders by registering to buy 22,000,000 shares of Century Land 100:30. As at 31 December 2022, the Company's actual capital contribution rate and rate of voting rights at Century Land Joint Stock Company were 10.91%. (\*) The fair value of the investment is determined based on the closing prices of these shares on HOSE as at 31 December 2022 and 31 December 2021.

(\*\*) During the year, Stockbook Joint Stock Company became a subsidiary of the Group and was consolidated into the Financial Statements, so the Company's non-controlling investment in Stringee Joint Stock Company was become an investment in other entities of the Group.



## Annex 1: FINANCIAL INVESTMENTS (continued)

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

I.P.A Investments Group Joint Stock Company

Detail information on the Company's investees as at 31/12/2022 as follows:

|   | Place of establishment and   |                  | Rate of voting |  |
|---|--|------------------|----------------|--|
| Name of joint venture and associates                    | operation  | Rate of interest | rights         | Principle activities   |
| Viet Construction and Trading Joint Stock Company (***) | No. 1, Nguyen Thuong Hien street,<br>Nguyen Du ward, Hai Ba Trung<br>district, Hanoi   | 66.03%           | 0.00%          | Architectural activities and technical consultancy works, construction works, trade in food, metal ore |
| Century Land Joint Stock Company                        | Floor 1, Building B Sky City, No. 88<br>Lang Ha, Lang Ha Ward, Dong Da<br>District, Hanoi, Vietnam                                   | 10.91%           | 10.91%         | Real estate business; investment, consulting, brokerage financial services                             |
| Stringee Joint Stock Company                            | 16th floor, office building 2 - Sun<br>Square Project, No. 21 Le Duc Tho,<br>My Dinh 2 ward, Nam Tu Liem<br>district, Hanoi, Vietnam | 6.22%            | 14.77%         | Repair of computers and peripherals;<br>Computer programming   |

Company. As at 31 December 2022, the Company has fully contributed the registered capital. Since the Company decided not to hold control in Viet Construction and Trading Joint Stock Company in accordance with Agreement No. 0806/2017/TTDC/TMV dated 08 June 2017, this investment is classified in the Consolidated Financial statements as an (\*\*\*) Anvie Real Estate Company Limited (Subsidiary of the Company) registered to contribute 71.43% of the charter capital of Viet Construction and Trading Joint Stock investment in other entities.

I.P.A Investments Group Joint Stock Company

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

Consolidated Financial statements
The fiscal year ended as at 31 December 2022

# Annex 02 : SHORT-TERM LOAN RECEIVABLES

| 2022            |             | Provision | QNA | •               | •   | (988,576,000)     | •  | ı  | •                   | •                     | 1                  | (988,576,000) | (988,576,000)     |
|-----------------|-------------|-----------|-----|-----------------|---|-------------------|--|--|---------------------|-----------------------|--------------------|---------------|-------------------|
| 31/12/2022      | Outstanding | balance   | QNA | 22,447,860,274  | 22,447,860,274  | 2,103,479,614,124 | 1,989,282,180,968  | 3,250,000,000  | 29.650.000.000      | 22,000,000,000        | 57,800,000,000     | 1,497,433,156 | 2,125,927,474,398 |
| he year         |             | Decrease  | QNA | 1,900,000,000   | 1,900,000,000   | 5,962,472,378,116 | 5,962,472,378,116  | 1  | •                   | •                     | •                  | 1             | 5,964,372,378,116 |
| During the year |             | Increase  | NN  | 1,347,860,274   | 1,347,860,274   | 4,281,253,861,358 | 4,223,453,861,358  | •  | •                   | 1                     | 57,800,000,000     | ı             | 4,282,601,721,632 |
| 322             |             | Provision | QNA | •               | •   | (988,576,000)     | t  | ı  | •                   | 1                     | •                  | (988,576,000) | (988,576,000)     |
| 01/01/2022      | Outstanding | palance   | QNA | 23,000,000,000  | 23,000,000,000  | 3,784,698,130,882 | 3,728,300,697,726  | 3,250,000,000  | 29,650,000,000      | 22,000,000,000        | •                  | 1,497,433,156 | 3,807,698,130,882 |
|                 |             |           |     |                 | Ξ   |                   | (2)  | (3)  | (4)                 | (2)                   | (9)                | (7)           |                   |
|                 |             |           |     | Related parties | <ul> <li>Viet Construction and Trading<br/>Joint Stock Company</li> </ul> | Other parties     | <ul> <li>Trustlink Investment and Service<br/>Joint Stock Company</li> </ul> | - Water Electrical System and<br>Machinery Installation Licogi | - Mrs. Vu Thi Duyen | - Mrs. Phan Thi Duyen | - Mrs. Vu Thi Dung | - Others      |                   |

### Detailed information on loan receivables:

receivables) and assets formed from the receivables) and assets formed from the Collateral are property rights and assets Collateral are property rights (including Collateral are property rights (including toan amount under the Loan Contract but not limited to the Borrower's but not limited to the Borrower's Loan Contract Unsecured Collateral

Until 16 March

9.5% per year

2023

06 months

9.0% per year

Investment and

IVND Technology Joint Stock

(2.6)

Company (Subsidiary of the

Group)

business

06 months

9.0% per year

purposes of Borrower

loint Stock Company (Subsidiary

of the Group)

Propfit Joint Stock Company

(2.8)

Subsidiary of the Group)

'ISA Investment Management

(2.7)

06 months

9.0% per year

03 months

10.5% per year

business purposes

of Borrower

Investment and

Printing Mechanical Joint Stock

(2.9)

Company (Subsidiary of the

Group)

06 months

8.5% per year

business purposes

of Borrower

Investment and

Stockbook Joint Stock Company

(2.10)

'Subsidiary of the Group)

1,989,282,180,968

577,000,000,000

1,297,085,000,000

43,522,277,735

From 03 months

11.3% per year From 8.0% per to 12 months

year to 10.8%

Vietnam National Apiculture Joint

(2.3)

Company (Subsidiary of the

Group)

Bac Ha Energy Joint Stock

(2.2)

Stock Company (Subsidiary of

he Group)

Ocean Tourism Hotel Joint Stock

(2.4)

Company (Subsidiary of the

Group)

Company Limited (Subsidiary of

the Group)

Anvie Hoi An Real Estate

(2.5)

per year

Until 16 March

10.3% per year

2023

8,883,232,000

2,216,000,000

30,075,671,233

9,000,000,000

8,000,000,000

3,500,000,000

10,000,000,000

formed from the loan amount under the

Loan Contract

丁 中華八日

1100

31/12/2022

Loan term

Interest rate

Loan purpose

03 months

10.5% per year

Investment and

.P.A Investments Group Joint

(2.1)

 $\overline{0}$ 

Stock Company

Trustlink Investment and Service Joint Stock Company

01 year

From 10.0% per year to

purposes of

business

## I.P.A Investments Group Joint Stock Company

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

Consolidated Financial statements

The fiscal year ended as at 31 December 2022

Annex 02 : SHORT-TERM LOAN RECEIVABLES (continued)

Detailed information on loan receivables (continued):

Entity

No.

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Consolidated Financial statements The fiscal year ended as at 31 December 2022

# Annex 02 : SHORT-TERM LOAN RECEIVABLES (continued)

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

I.P.A Investments Group Joint Stock Company

# Detailed information on loan receivables (continued):

| Š.           | Entity  | Loan purpose   | Interest rate  | Loan term                                      | Collateral  | 31/12/2022                             |
|--------------|---|--|--|--|---|--|
|              |   |  |  |  |   | QNA                                    |
| (3)          | Water Electrical System and Machinery Installation Licogi Joint Stock Company  Bac Ha Energy Joint Payment to From 15% per 06  Stock Company Suppliers, 360 days to  (Subsidiary of the Group) subcontractors for 16% per 360  the construction days categoriess in | nery Installation Licog Payment to suppliers, subcontractors for the construction categoriess in | i Joint Stock Comp<br>From 15% per<br>360 days to<br>16% per 360<br>days | oany<br>06 months                              | Collateral is the construction value of Nam Phang B Hydropower Plant which has not been accepted for payment corresponding to the loan value and interest when it is due  | 3,250,000,000<br>3,250, <i>000,000</i> |
|              |   | Nam Phang B<br>Hydropower Plant  |  |  |   |  |
| (4)<br>(7.7) | Mrs. Vu Thi Duyen<br>South Can Tho  | Investment and   | 1.5% per year  | Extended for 12                                | Collateral are assets formed from the   | 29,650,000,000<br>29,650,000,000       |
|              | Development and<br>Investment Joint Stock<br>Company (Subsidiary of<br>the Group)   | business<br>purposes of<br>Borrower  |  | montns from 01<br>July 2022                    | loan and other assets of the Borrower<br>with the amount equal to the loan value  |  |
| (5)          | Mrs. Phan Thi Duyen   | Last tracember of  | 70 V   | Fisher and and form A.                         | Collection of participations for the participation of the participation | 22,000,000,000                         |
| (6)          | South Can Tho<br>Development and<br>Investment Joint Stock<br>Company (Subsidiary of<br>the Group)  | investment and<br>business<br>purposes of<br>Borrower  | 1.3% per year  | Extended for 12<br>months from 01<br>July 2022 | Collateral are assets formed from the loan and other assets of the Borrower with the amount equal to the loan value   | 72,000,000,000                         |
| (9)          | Mrs. Vu Thi Dung  |  | ,<br>,   |  | :   | 57,800,000,000                         |
| (6.1)        | Vietnam National<br>Apiculture Joint Stock<br>Company   | Investment and<br>business<br>purposes of<br>Borrower  | 10.0% per year   | From 04 January<br>2022 to 04<br>January 2023  | Collateral are property rights (including but not limited to receivables of the Borrower and assets formed from the loan amount under the Loan Contract)  | 97,800,000,000                         |
| (2)          | Others  | Investment and<br>business purposes<br>of Borrower   | Without interest   | 01 year or no term                             | Unsecured   | 1,497,433,156                          |

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4,115,209,655,366

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi I.P.A Investments Group Joint Stock Company

The fiscal year ended as at 31 December 2022

### Annex 03 : TANGIBLE FIXED ASSETS

| Total   | 1,179,972,926,358<br>2,468,181,658<br>2,468,181,658<br>1,182,441,108,016                      | 427,743,313,473<br>53,655,416,021<br>53,655,416,021<br>481,398,729,494                                      | 752,229,612,885<br><b>701,042,378,522</b>                  |
|---|---|---|--|
| Others  | 898,551,799 1,  | 113,761,773<br>172,780,248<br>172,780,248<br><b>286,542,021</b>   | 784,790,026<br><b>612,009,778</b>                          |
| Perennial and cattle                            | 226,160,265   | 226,160,265   |  |
| Management<br>equipment<br>VND                  | 2,207,744,606<br>364,478,182<br>364,478,182<br>2,572,222,788                                  | 1,850,910,137<br>211,416,267<br>211,416,267<br>2,062,326,404  | 356,834,469<br><b>509,896,384</b>                          |
| Vehicles,<br>transportation<br>equipment<br>VND | 5,065,665,985<br>80,000,000<br>80,000,000<br>5,145,665,985                                    | 1,754,330,912<br>658,427,448<br>658,427,448<br><b>2,412,758,360</b>   | 3,311,335,073<br>2,732,907,625                             |
| Machinery,<br>equipment<br>VND                  | 328,950,214,234<br>2,023,703,476<br>2,023,703,476<br>330,973,917,710                          | 183,749,863,448<br>21,796,151,234<br>27,796,151,234<br><b>205,546,014,682</b>                               | 145,200,350,786<br>125,427,903,028                         |
| Buildings,<br>structures                        | 842,624,589,469   | 240,048,286,938<br>30,816,640,824<br>30,816,640,824<br>270,864,927,762                                      | 602,576,302,531<br>571,759,661,707                         |
| ·   | Historical cost Beginning balance Increases - Purchase in the year Ending balance of the year | Accumulated depreciation Beginning balance Increases - Depreciation for the year Ending balance of the year | Net carrying amount<br>Beginning balance<br>Ending balance |

- The carrying amount of tangible fixed assets pledged as collaterals for borrowings at the end of the year: VND 187,392,434,215;

On 01 October 2020, Nam Phang B Hydropower Plant was tested, completed and put into use. Bac Ha Energy Joint Stock Company (a subsidiary of the Group) is recording a temporary increase in the historical cost of assets. The historical cost of assets will be changed after the final settlement of the completed project is

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<sup>-</sup> Cost of fully depreciated tangible fixed assets but still in use at the end of the year: VND 13,331,109,718.

<sup>-</sup> Value of temporarily increased historical cost of assets as at 31 December 2022: VND 206,248,966,594;

<sup>-</sup> Accumulated depreciation as at 31 December 2022: VND 18,856,532,379.

# I.P.A Investments Group Joint Stock Company No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

The fiscal year ended as at 31 December 2022

Annex 04 : GOODWILL

| Total   | QNA             | 0,111             | 0,111                      |                          | 606,7             | 0,968                     | 8,877                      |                     | 2,202             | 1,234          |
|---|-----------------|-------------------|----------------------------|--------------------------|-------------------|---------------------------|----------------------------|---------------------|-------------------|----------------|
|   |                 | 75,797,550,111    | 75,797,550,111             |                          | 24,946,987,909    | 7,465,770,968             | 32,412,758,877             |                     | 50,850,562,202    | 43,384,791,234 |
| South Can Tho<br>Development and<br>Investment Joint<br>Stock Company | QNA             | 6,420,128,793     | 6,420,128,793              |                          | 642,012,879       | 642,012,879               | 1,284,025,758              |                     | 5,778,115,914     | 5,136,103,035  |
| Viet Nam National<br>Apiculture Joint<br>Stock Company                | QNA             | 51,773,781,815    | 51,773,781,815             |                          | 14,669,238,182    | 5,177,378,182             | 19,846,616,364             |                     | 37,104,543,633    | 31,927,165,451 |
| Printing<br>Mechanical Joint<br>Stock Company                         | QNA             | 7,247,912,227     | 7,247,912,227              |                          | 4,348,747,338     | 724,791,223               | 5,073,538,561              |                     | 2,899,164,889     | 2,174,373,666  |
| Bac Ha Energy<br>Joint Stock<br>Company                               | ONV             | 1,139,840,432     | 1,139,840,432              |                          | 1,139,840,432     | 1                         | 1,139,840,432              |                     | -                 |                |
| Ocean Tourism<br>Hotel Joint<br>Stock Company                         | ONA             | 9,215,886,844     | 9,215,886,844              |                          | 4,147,149,078     | 921,588,684               | 5,068,737,762              |                     | 5,068,737,766     | 4,147,149,082  |
|   | Historical cost | Beginning balance | Ending balance of the year | Accumulated depreciation | Beginning balance | Amortisation for the year | Ending balance of the year | Net carrying amount | Beginning balance | Ending balance |

# I.P.A Investments Group Joint Stock Company

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

| Annex 05 : BORROWINGS                                      |                 |                       |                   |                   |                   |                   |                   |
|--|-----------------|-----------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|  | 1               | 01/01/                | 01/01/2022        | During the year   | ne year           | 31/12/2022        | 72022             |
|  |                 | Outstanding           | Amount can be     |                   |                   | Outstanding       | Amount can be     |
|  | ١               | balance               | paid              | Increase          | Decrease          | balance           | paid              |
|  | •               | QNA                   | ONA               | QNA               | ONA               | QNA               | ONA               |
| a. Short-term borrowings                                   |                 |                       |                   |                   |                   |                   |                   |
| Short-term borrowings                                      |                 | 1,179,526,000         | 1,179,526,000     | 900,000,006       |                   | 2,079,526,000     | 2,079,526,000     |
| - Borrowing from individuals                               | $\widehat{\Xi}$ | 1,179,526,000         | 1,179,526,000     | 900,000,000       | •                 | 2,079,526,000     | 2,079,526,000     |
| Current portion of long-term borrowings                    |                 | 712,455,808,219       | 712,455,808,219   | 512,869,029,951   | 712,455,808,219   | 512,869,029,951   | 512,869,029,951   |
| - Vietnam International Commercial                         | (2)             | 12,800,000,000        | 12,800,000,000    | 12,000,000,000    | 12,800,000,000    | 12,000,000,000    | 12,000,000,000    |
| Joint Stock Bank   |                 |                       |                   |                   |                   |                   |                   |
| <ul> <li>Tien Phong Commercial Joint Stock Bank</li> </ul> | ල               | i                     | 1                 | 1,141,988,856     | •                 | 1,141,988,856     | 1,141,988,856     |
| - Bonds of I.P.A Investments Group Joint                   | (2)             | 599,669,863,014       | 599,669,863,014   | •                 | 599,669,863,014   | •                 | •                 |
| Stock Company  |                 |                       |                   |                   |                   |                   |                   |
| + Bond par value   |                 | 600,000,000,000       | 600,000,000,000   | •                 | 600,000,000,000   | •                 |                   |
| + Bond issuance expenses                                   |                 | (330, 136, 986)       | (330, 136, 986)   | •                 | (330, 136, 986)   | •                 | 1                 |
| - Bonds of Bac Ha Energy Joint Stock Company (6)           | 9)              | 99,985,945,205        | 99,985,945,205    | 499,727,041,095   | 99,985,945,205    | 499,727,041,095   | 499,727,041,095   |
| + Bond par value   | ,               | 100,000,000,000       | 100,000,000,000   | 500,000,000,000   | 100,000,000,000   | 500,000,000,000   | 200,000,000,000   |
| + Bond issuance expenses                                   |                 | (14,054,795)          | (14,054,795)      | (272,958,905)     | (14,054,795)      | (272,958,905)     | (272,958,905)     |
|  |                 | 713,635,334,219       | 713,635,334,219   | 513,769,029,951   | 712,455,808,219   | 514,948,555,951   | 514,948,555,951   |
| b. Long-term borrowings                                    | ı               |                       |                   |                   |                   |                   |                   |
| Long-term borrowings                                       |                 | 102,696,363,083       | 102,696,363,083   | 6,300,000,000     | 23,070,994,428    | 85,925,368,655    | 85,925,368,655    |
| - Vietnam International Commercial                         | Ś               | 80,980,404,782        | 80,980,404,782    | •                 | 17,000,000,000    | 63,980,404,782    | 63,980,404,782    |
| Joint Stock Bank   | (V              |                       |                   |                   |                   |                   |                   |
| - Tien Phong Commercial Joint Stock Bank                   | (3)             | 9,802,071,051         | 9,802,071,051     | ı                 | 570,994,428       | 9,231,076,623     | 9,231,076,623     |
| - Borrowing from individuals                               | 4               | 11,913,887,250        | 11,913,887,250    | 6,300,000,000     | 5,500,000,000     | 12,713,887,250    | 12,713,887,250    |
| Common bonds   |                 | 4,197,912,200,909     | 4,197,912,200,909 | 999,990,000,000   | 698,789,634,703   | 4,499,112,566,206 | 4,499,112,566,206 |
| - Bonds of I.P.A Investments Group Joint                   | (2)             | (5) 2,899,202,182,645 | 2,899,202,182,645 | 000'000'066'666   | 599,460,356,165   | 3,299,731,826,480 | 3,299,731,826,480 |
| Stock Company  |                 |                       |                   |                   |                   |                   |                   |
| + Bond par value   | • •             | 2,900,000,000,000     | 2,900,000,000,000 | 1,000,000,000,000 | 000'000'000'009   | 3,300,000,000,000 | 3,300,000,000,000 |
| + Bond issuance expenses                                   |                 | (797,817,355)         | (797,817,355)     | (10,000,000)      | (539, 643, 835)   | (268,173,520)     | (268,173,520)     |
| - Bonds of Bac Ha Energy Joint Stock Company (6)           | 9               | 1,298,710,018,264     | 1,298,710,018,264 | •                 | 99,329,278,538    | 1,199,380,739,726 | 1,199,380,739,726 |
| + Bond par value   | -               | 1,300,000,000,000     | 1,300,000,000,000 | •                 | 100,000,000,000   | 1,200,000,000,000 | 1,200,000,000,000 |
| + Bond issuance expenses                                   | J               | (1,289,981,736)       | (1,289,981,736)   |                   | (670,721,462)     | (619,260,274)     | (619,260,274)     |
|  | -11             | 4,300,608,563,992     | 4,300,608,563,992 | 1,006,290,000,000 | 721,860,629,131   | 4,585,037,934,861 | 4,585,037,934,861 |
| Amount due for settlement within 12 months                 |                 | (712,455,808,219)     | (712,455,808,219) | (512,869,029,951) | (712,455,808,219) | (512,869,029,951) | (512,869,029,951) |
| Amount due for settlement after 12 months                  | ` *             | 3,588,152,755,773     | 3,588,152,755,773 |                   | • •               | 4,072,168,904,910 | 4,072,168,904,910 |
| 49   |                 |                       |                   |                   |                   |                   |                   |

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### No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi : BORROWINGS (continued) Annex 05

| c. Detailed       | c. Detailed information on borrowings:   |  |                                      |   |  |  |
|-------------------|--|--|--------------------------------------|---|--|--|
| No.               | Lender   | Borrower   | Loan term                            | Interest rate   | Loan purpose   | Collateral   |
| Short-term<br>(1) | Short-term borrowings<br>(1) Employees and beekeepers                            | Vietnam National<br>Apiculture Joint Stock<br>Company (Subsidiary<br>of the Group) | No more than 12<br>months            | From 0.0% per<br>year to 8.5% per<br>year   | Serving<br>production and<br>business activities                                     | Unsecured  |
| Long-term<br>(2)  | Long-term borrowings<br>(2) Vietnam International<br>Commercial Joint Stock Bank | Bac Ha Energy Joint<br>Stock Company<br>(Subsidiary of the<br>Group)               | According to each debt indenture     | According to each debt indenture  | Financing<br>investment<br>capital for Nam<br>Phang B<br>Hydropower Plant<br>Project | - Assets formed from loan capital include the entire value of works, equipment and assets formed from Nam Phang B Hydropower Plant Project (See details in Note 13) Shares of VNDirect Securities Corporation (quantity: 6,500,000 shares, excluding voting preference shares) owned by I.P.A Investment Group Joint Stock Company |
| (3)               | Tien Phong Commercial<br>Joint Stock Bank  | I.P.A Investment<br>Group Joint Stock<br>Company                                   | According to each debt indenture     | 8.2%/ year for the first 18 months, then adjusted every 3 months and equal to TPBank's 12-month savings interest rate plus a margin of 3.5%/ year | Purchasing real estate   | The right to receive housing, the right to collect receivables, profits earned from the housing business, and all other rights and property rights that the securing party arises under the real estate purchase and sale contract.  |
| (4)               | Borrowings from individuals<br>Individuals                                       | Homefood<br>Foodstuff, Joint   | According to each loan contract over | From 0% per year<br>to 5% per year  | Serving production and   | Unsecured  |
| (4.2)             | Employees  | Vietnam National Apiculture Joint Stock Company (Subsidiary of the                 | From 15 to 18 months                 | 8% per year   | Serving<br>Serving<br>production and<br>business activities                          | Unsecured  |

Loans from banks are secured by mortgage contracts with lenders and have been registered for fully secured transactions.

### Annex 05 : BORROWINGS (continued)

### d. Details regarding long-term bonds:

| Issuing Cost<br>VND | 268,173,520  | 248,219,184  | 6,237,442  | 6,557,078  | 7,159,816  |
|---------------------|--|--|--|--|--|
| Value VND VND       | 3,300,000,000,000                                    | 300,000,000,000  | 1,000,000,000,000  | 1,000,000,000,000  | 1,000,000,000,000  |
| Collateral          |  | Unsecured  | Unsecured  | Unsecured  | Unsecured  |
| Issuing purpose     | any  | Supplement capital for investment, business activities and other legal activities of the Issuer, including but not limited to the following purposes:  (i) Structuring medium and long-term capital of Issuer; | (ii) Supplementing capital for investment activities and projects of the Issuer; (iii) Investing in short-term, mediumterm and safe investment products with fixed interest rates in ther capital/ | money market to optimize the capital usage efficiency of the Company; (iv) Capital support (including loans) for related businesses, companies in the group; lending to other enterprises (short-term or medium-term) to | optimize the Company's capital usage efficiency; (v) Investing, contributing capital to enterprises operating in fields related to the Company's business; restructuring loans, supplementing working capital for the Company. |
| Interest rate       | Bonds of I.P.A Investments Group Joint Stock Company | 10.5% per year   | 9.5% per year  | 9.5% per year  | 9.5% per year  |
| Bond term           | Investments Grou                                     | 3 years  | 3 years  | 3 years  | 3 years  |
| Issue Agent         | Bonds of I.P.A                                       | VNDIRECT<br>Securities<br>Corporation  | VNDIRECT<br>Securities<br>Corporation  | VNDIRECT<br>Securities<br>Corporation  | VNDIRECT<br>Securities<br>Corporation  |
| Issue Date          | (5)  | March 2021   | 15/11/2021   | 20/12/2021   | 25/02/2022   |

The capital mobilized from the bond issuances has been used by the Company in accordance with the purpose of using capital according to the Resolution of the General Meeting of Shareholders of the Company. 

# I.P.A Investments Group Joint Stock Company

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

Annex 05 : BORROWINGS (continued)

# d. Details regarding long-term bonds (continued):

| Issuing Cost<br>VND | 619,260,274                                | 14,054,795  | 258,904,110  | 82,009,132   | 168,401,827   | 95,890,410  | ı   |
|---------------------|--|---|--|--|---|---|---|
| Value               | 1,200,000,000,000                          | 100,000,000,000   | 400,000,000,000  | 100,000,000,000  | 200,000,000,000   | 100,000,000,000   | 300,000,000,000   |
| Collateral          |  | Unsecured   | Unsecured  | Unsecured  | Unsecured   | Unsecured   | Unsecured   |
| Issuing purpose     |  | Supplement capital for investment, business activities and other legal activities of the Issuer, including but not limited to the following purposes: | <ul><li>(i) Structuring medium and long-term capital of Issuer;</li><li>(ii) Supplementing capital for investment activities and projects of the</li></ul> | Issuer;<br>(iii) Investing in short-term, medium-<br>term and safe investment products with<br>fixed interest rates in ther capital/ | money market to optimize the capital usage efficiency of the Company; (iv) Capital support (including loans) for related businesses, companies in the | group; lending to other enterprises (short-term or medium-term) to optimize the Company's capital usage efficiency; | (v) Investing, contributing capital to enterprises operating in fields related to the Company's business; restructuring loans, supplementing working capital for the Company. |
| Interest rate       | ock Company                                | 10.5% per year  | 10.0% per year   | 10.5% per year   | 10.5% per year  | 10.5% per year  | 9.5% per year   |
| Bond term           | Bonds of Bac Ha Energy Joint Stock Company | 3 years   | 3 years  | 3 years  | 3 years   | 3 years   | 3 years   |
| Issue Agent         | Bonds of Bac F                             | VNDIRECT<br>Securities<br>Corporation   | 11/11/2020 VNDIRECT<br>Securities<br>Corporation   | 25/03/2021 VNDIRECT<br>Securities<br>Corporation   | 06/04/2021 VNDIRECT<br>Securities<br>Corporation  | 09/06/2021 VNDIRECT<br>Securities<br>Corporation  | 26/11/2021 VNDIRECT<br>Securities<br>Corporation  |
| Issue Date          | (9)  | 27/02/2020  | 11/11/2020   | 25/03/2021   | 06/04/2021  | 09/06/2021  | 26/11/2021  |

The capital mobilized from the bond issuances has been used by the Company in accordance with the purpose of using capital according to the Resolution of the General Meeting of Shareholders of Bac Ha Energy Joint Stock Company (Subsidiary of the Group).

I.P.A Investments Group Joint Stock Company

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

Consolidated Financial statements

The fiscal year ended as at 31 December 2022

# Annex 06 : TAX AND OTHER PAYABLES TO THE STATE BUDGET

| 01/                          | 01/            | 01/01/2022 | Increase due to                            | During the year |                 | 31/12/2022     | 2022           |
|------------------------------|----------------|------------|--|-----------------|-----------------|----------------|----------------|
| Tax receivable Tax payable   | Tax payable    |            | hiorease due to<br>business<br>combination | Tax payable     | Tax paid        | Tax receivable | Tax payable    |
| QNA . QNA                    | QNA            |            | QNA  | VND             | ONA             | QNA            | QNA            |
| - 3,691,588,140              | 3,691,588,140  |            | ı  | 19,473,516,427  | 21,777,582,638  | 2,129,481      | 1,389,651,410  |
| 856,611,200 56,656,119,709   | 56,656,119,709 |            | 417,484,855                                | 10,886,841,640  | 59,990,003,684  | 1,369,913,001  | 8,121,225,888  |
| - 1,174,397,364              | 1,174,397,364  |            | 318,824,427                                | 11,600,566,646  | 11,168,623,496  | 1              | 1,925,164,941  |
| - 658,462,305                | 658,462,305    |            | •  | 13,770,090,319  | 13,792,073,945  | 1              | 636,478,679    |
| 1,010,727,547 20,097,495     | 20,097,495     |            | 1  | 7,344,437,580   | 6,239,118,104   | 1              | 114,689,424    |
| - 1,253,039,256              | 1,253,039,256  |            | 1  | 5,247,541,696   | 5,322,901,680   | 1              | 1,177,679,272  |
| 7,497,204 2,408,049          | 2,408,049      |            | 1  | 1,809,610,204   | 1,802,113,000   | •              | 2,408,049      |
| 1,874,835,951 63,456,112,318 | 63,456,112,318 | , ,        | 736,309,282                                | 70,132,604,512  | 120,092,416,547 | 1,372,042,482  | 13,367,297,663 |
|                              |                | ı          |  |                 |                 |                |                |

The Company's tax settlements are subject to examination by the tax authorities. Because the application of tax laws and regulations on many types of transactions is susceptible to varying interpretations, amounts reported in the Consolidated Financial statements could be changed at a later date upon final determination by the tax authorities.

# I.P.A Investments Group Joint Stock Company No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

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|  | Contributed capital | Share premium                    | Other capital  | Treasury shares  | Investment and development fund | belonging to<br>owner's<br>equity | Retained earnings | Non-controlling interest | Total             |
|--|---------------------|----------------------------------|----------------|------------------|---------------------------------|-----------------------------------|-------------------|--------------------------|-------------------|
|  | QNA                 | QNA                              | DNV            | NN               | DNV                             | QN/                               | DNV               | AND                      | ONV               |
| Beginning balance of                           | 890,982,480,000     | 79,884,523,490                   | 13,303,978,497 | (35,861,096,800) | 26,607,957,739                  | 587,398,219                       | 493,641,748,440   | 462,368,130,234          | 1,931,515,119,819 |
| previous year                                  | 890 982 480 000     | 890 982 480 000 779 884 523 490) | 1              | •                | •                               |                                   | (811 097 956 510) | ı                        | ı                 |
| Drofit for provious year                       | 200,004,200,000     | (00+,040,+00,01)                 | 1              | 1                | •                               | ,                                 | 1.559.327.007.122 | 34 625 726 360           | 1.593.952.733.482 |
| Impact due to divestment of                    | •                   | t                                | i              | •                | ,                               |                                   | 49,227,756,164    | (134,767,417,139)        | (85,539,660,975)  |
| Subsidiaries                                   |                     |                                  |                |                  |                                 |                                   |                   |                          |                   |
| Impact due to changes in                       | r                   | •                                | •              | r                | 1                               | •                                 | 166,150,178       | 18,311,049,822           | 18,477,200,000    |
| proportion of ownership in                     |                     |                                  |                |                  |                                 |                                   |                   |                          |                   |
| capital as committed                           |                     |                                  |                |                  |                                 |                                   |                   |                          |                   |
| Profit distribution in                         | 1                   | •                                | 8,151,166,941  | 1                | 16,302,333,882                  | 1                                 | (27,109,650,824)  | (10,519,584,999)         | (13,175,735,000)  |
| Subsidiaries                                   |                     |                                  |                |                  |                                 |                                   |                   |                          |                   |
| Impact due to changes in                       | •                   | I                                | i              | 1                | 1                               | 1                                 | (33,573,739,136)  | •                        | (33,573,739,136)  |
| proportion of ownership in associates          |                     |                                  |                |                  |                                 |                                   |                   |                          |                   |
| Impact due to equity                           | ı                   | •                                | •              | •                | ı                               |                                   | 190,448,216,109   | •                        | 190,448,216,109   |
| fluctuation in associates                      |                     |                                  |                |                  |                                 |                                   |                   |                          |                   |
| Selling of treasury shares                     | 1                   | 93,994,294,886                   | 1              | 35,861,096,800   | •                               | ı                                 | • •               | 1 4                      | 129,855,391,686   |
| Other decrease                                 | •                   | 1                                | 1              | 1                |                                 | •                                 | 2,695,397,721     | (669,242,251)            | 2,026,155,470     |
| Ending balance of                              | 1,781,964,960,000   | 93,994,294,886                   | 21,455,145,438 |                  | 42,910,291,621                  | 587,398,219                       | 1,423,724,929,264 | 369,348,662,027          | 3,733,985,681,455 |
| previous year                                  |                     |                                  |                |                  |                                 |                                   |                   |                          |                   |
| Increase in capital (i)                        | 356,392,790,000     | 356,392,790,000 (93,994,294,886) | •              | 1                | •                               | •                                 | (262,398,495,114) | • !                      | •                 |
| Profit for this year                           | 1                   | •                                | •              | •                | •                               | 1                                 | 94,655,072,991    | 38,516,142,407           | 133,171,215,398   |
| Profit distribution (ii)                       |                     | 1                                | 1              | •                | 1                               | 1 6                               | (1,448,241,226)   | • 6                      | (1,448,241,226)   |
| Impact due to changes in                       | 1                   |                                  | 1,648,184,957  | ı                | 3,459,953,749                   | 46,539,186                        | 30,707,262,446    | 13,443,059,662           | 49,305,000,000    |
| subsidiary due to contributing                 |                     |                                  |                |                  |                                 |                                   |                   |                          |                   |
| capital<br>Impact due to business              | 1                   | 1                                | •              | •                | 1                               |                                   | (5.177.847.866)   | 5,023,945,448            | (153.902,418)     |
| combination                                    |                     |                                  |                |                  |                                 |                                   |                   |                          |                   |
| Impact due to profit                           | ı                   | •                                | 8,580,611,770  | i                | 17,161,224,204                  | •                                 | (31,792,067,128)  | (15,914,871,846)         | (21,965,103,000)  |
| distribution in Subsidiaries (III)             |                     |                                  |                |                  |                                 |                                   |                   |                          |                   |
| Impact due to equity fluctuation in associates | •                   | 1                                | 1              | •                | •                               | t                                 | (81,606,010,198)  | •                        | (81,606,010,198)  |
| Other Increase/decrease                        | •                   | •                                | •              | I                | •                               | •                                 | 1,161,541,911     | 190,733,346              | 1,352,275,257     |
| Ending balance of this year                    | 2,138,357,750,000   | •                                | 31,683,942,165 | F                | 63,531,469,574                  | 633,937,405                       | 1,167,826,145,080 | 410,607,671,044          | 3,812,640,915,268 |
|  |                     |                                  |                |                  |                                 |                                   |                   |                          |                   |

# Annex 07 : CHANGES IN OWNER'S EQUITY (continued)

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

I.P.A Investments Group Joint Stock Company

- (i) During the year, the Company issued shares to increase capital from owners' equity:
- Total number of shares issued to existing shareholders: 35,639,279 shares;
  - Execution ratio: 1:0.2 (Owners of 100 shares will receive 20 new shares);
    - Issued capital: Share premium and Retained earnings;
- Release end date: 17 June 2022;
- Company was granted Securities Registation Certification No. 44/2016/GCNCP-VSD-3 for the first time on 09 May 2016 and changed for the third time on 13 July 2022, indicating that the additional egisted securitites is 35,639,279 shares and total registed securities is 213,835,755 shares.
- (ii) According to the Resolution of General Meeting of Shareholders No. 133/2022/NQ-DHDCD dated 29 June 2022 approving the profit contribution in 2021, Company deducted Bonus and welfare fund with the amount of VND 1,448,241,226.
- (iii) According to the Resolution of the General Meeting of Shareholders No. 44/2022/NQ-DHDCD dated 05 May 2022, Bac Ha Energy Joint Stock Company (a subsidiary of the Group), the subsidiary announced its profit distribution for 2021 as follows:

|   | _                   | Parent Company's |                  |
|---|---------------------|------------------|------------------|
|   |                     | proportion of    | Non-controlling  |
|   | Profit distribution | interest in      | interest in      |
|   | in Subsidiaries     | Subsidiaries     | Subsidiaries     |
|   | DNA                 | QNA              | ONA              |
| Other capital                           | 12,922,483,000      | 8,580,611,770    | 4,341,871,230    |
| Bonus and welfare fund                  | 12,922,483,000      | 8,580,611,770    | 4,341,871,230    |
| Investment and development fund         | 25,844,967,000      | 17,161,224,204   | 8,683,742,796    |
| Dividend distribution                   | 33,244,113,100      | 22,074,304,771   | 11,169,808,329   |
| Remuneration of the Board of Management | 1,200,000,000       | 796,807,713      | 403,192,287      |
| Eliminated when consolidating           | 1                   | 1                | (13,025,614,026) |
|   | 86,134,046,100      | 57,193,560,228   | 15,914,871,846   |
|   |                     |                  |                  |

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I.P.A Investments Group Joint Stock Company No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi

Consolidated Financial statements
The fiscal year ended as at 31 December 2022

Annex 08 : SEGMENT REPORTING

Under business field

| Total Group                    | QNA | 294,571,903,541                              | 156,506,651,171                       | 40,293,567,874                                | 8,647,815,671,326<br>126,434,919,128                  | 8,774,250,590,454    | 4,868,014,048,623<br>93,595,626,563               | 4,961,609,675,186       |
|--------------------------------|-----|--|---------------------------------------|---|---|----------------------|---|-------------------------|
| Elimination                    | QN/ | (5,817,397,879) 294                          | (9,608,013,351) 156                   | - 40  | (1,145,671,860,870) 8,647<br>43,384,791,234 126       | (1,102,287,069,636)  | (327,109,888,583) 4,868<br>- 93                   | (327,109,888,583) 4,961 |
| Total from all segments        | QN/ | 300,389,301,420 (5                           | 166,114,664,522 (9                    | 40,293,567,874                                | 9,793,487,532,196 (1,145<br>83,050,127,894 43         | 9,876,537,660,090    | 5,195,123,937,206 (327<br>93,595,626,563          | 5,288,719,563,769       |
| Other fields                   | VND | 78,502,597,938 30                            | 38,136,932,158 16                     | 31,731,971,188                                | 611,672,136,988 9,79<br>8                             | 611,672,136,988 9,87 | 111,975,773,517 5,19<br>9                         | 111,975,773,517 5,28    |
| Real estate                    |     | 804,000,000                                  | 553,034,365                           | 2,631,758,069                                 |   | 1,174,701,353,367    | 3,642,987,426                                     | 3,642,987,426           |
| Manufacturing commercial power | ON> | 205,628,201,383                              | 121,418,188,940                       | 1,761,994,840                                 | 5,907,207,178,273 2,099,906,863,568 1,174,701,353,367 | 2,099,906,863,568    | 1,337,519,664,914                                 | 1,337,519,664,914       |
| Financial service              | ONA | 15,454,502,099                               | 6,006,509,059                         | 4,167,843,777                                 |   | 5,907,207,178,273    | 3,741,985,511,349 1,337,519,664,914               | 3,741,985,511,349       |
|                                |     | Net revenue from sales to external customers | Profit from<br>business<br>activities | The total cost of acquisition of fixed assets | Segment assets<br>Unallocated assets                  | Total assets         | Segment liabilities<br>Unallocated<br>liabilities | Total liabilities       |

Consolidated Financial statements

No.1, Nguyen Thuong Hien street, Nguyen Du ward, Hai Ba Trung district, Hanoi I.P.A Investments Group Joint Stock Company

The fiscal year ended as at 31 December 2022

Annex 09 : SEGMENT REPORTING

Under geographic areas

| Total Group<br>VND | 294,571,903,541                              | 8,647,815,671,326  | 40,293,567,874                                |
|--------------------|--|--------------------|---|
| Can Tho<br>VND     | 1  | 421,926,409,860 8, | 1,172,364,704                                 |
| Ho Chi Minh<br>VND | 7,209,571,880                                | 60,275,467,660     | •   |
| Ha Noi<br>VND      | 81,734,130,278                               | 6,065,706,930,238  | 37,359,208,330                                |
| Lao Cai<br>VND     | 205,628,201,383                              | 2,099,906,863,568  | 1,761,994,840                                 |
|                    | Net revenue from sales to external customers | Segment assets     | The total cost of acquisition of fixed assets |

